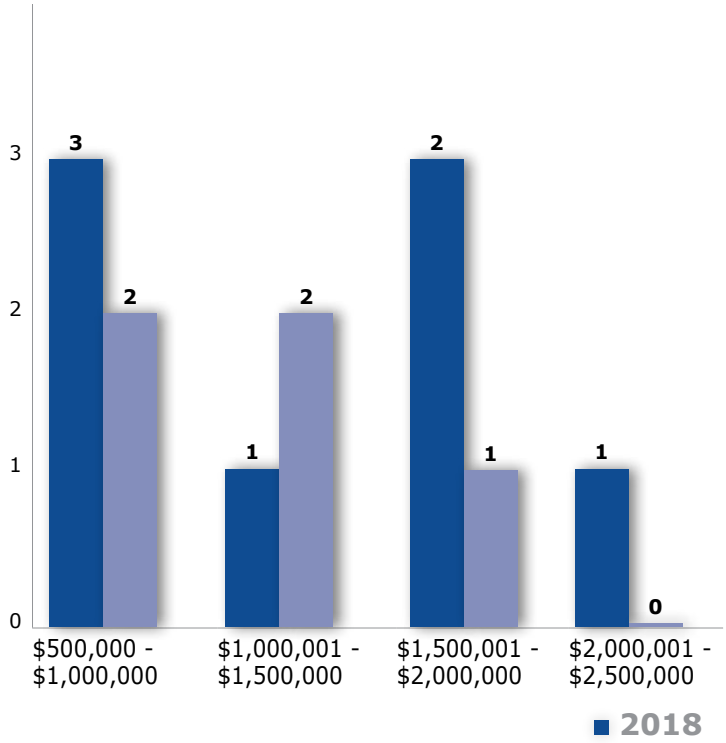
Squaw Valley & Olympic Valley Alpine Ski Resorts

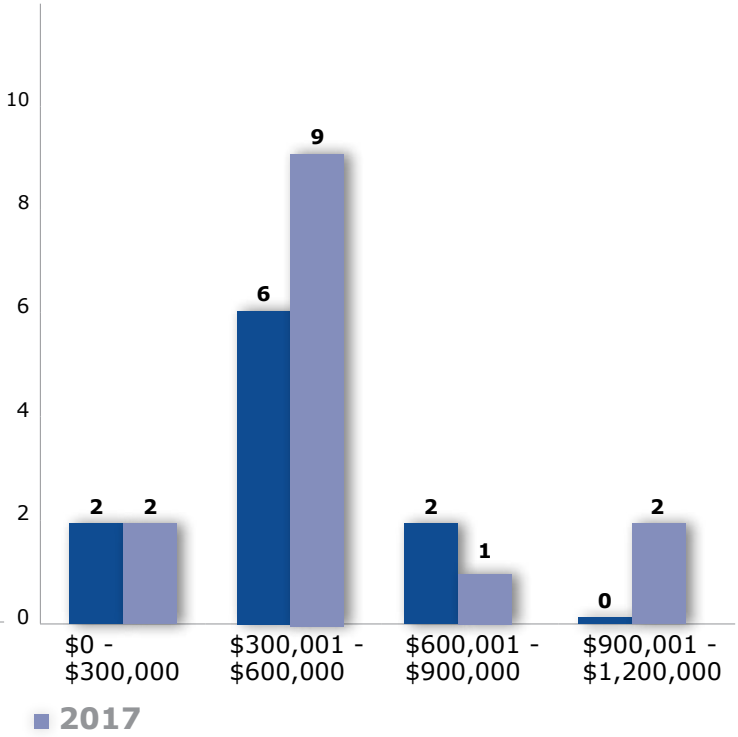
2018 2nd Quarter Statistics | April 1st – June 30th

Squaw Valley 2018 vs 2017

Single Family Homes Sold



Condos/Townhomes Sold



Single Family Home	2018	2017	Change %
Median Sales Price	$1,100,000	$1,025,000	7.3%
Average List Price	$1,376,285	$1,184,000	16.2%
Average Sold Price	$1,265,628	$1,119,500	13.1%
Average Days on Market	315	142	121.8%
Highest Sold Price	$2,150,000	$1,560,000	37.8%
Lowest Sold Price	$727,600	$600,000	21.3%
Properties Sold	7	5	40.0%
% Sold Price to Last List Price	92.0%	94.6%	(2.6%)

Condos/Townhomes	2018	2017	Change %
Median Sales Price	$519,250	$503,250	3.2%
Average List Price	$531,850	$559,671	(5.0%)
Average Sold Price	$516,450	$537,464	(3.9%)
Average Days on Market	235	252	(6.7%)
Highest Sold Price	$851,500	$1,152,000	(26.1%)
Lowest Sold Price	$279,000	$167,500	66.6%
Properties Sold	10	14	(28.6%)
% Sold Price to Last List Price	97.1%	96.0%	1.1%

Information gathered from TSMLS 4/1/18-6/30/18.

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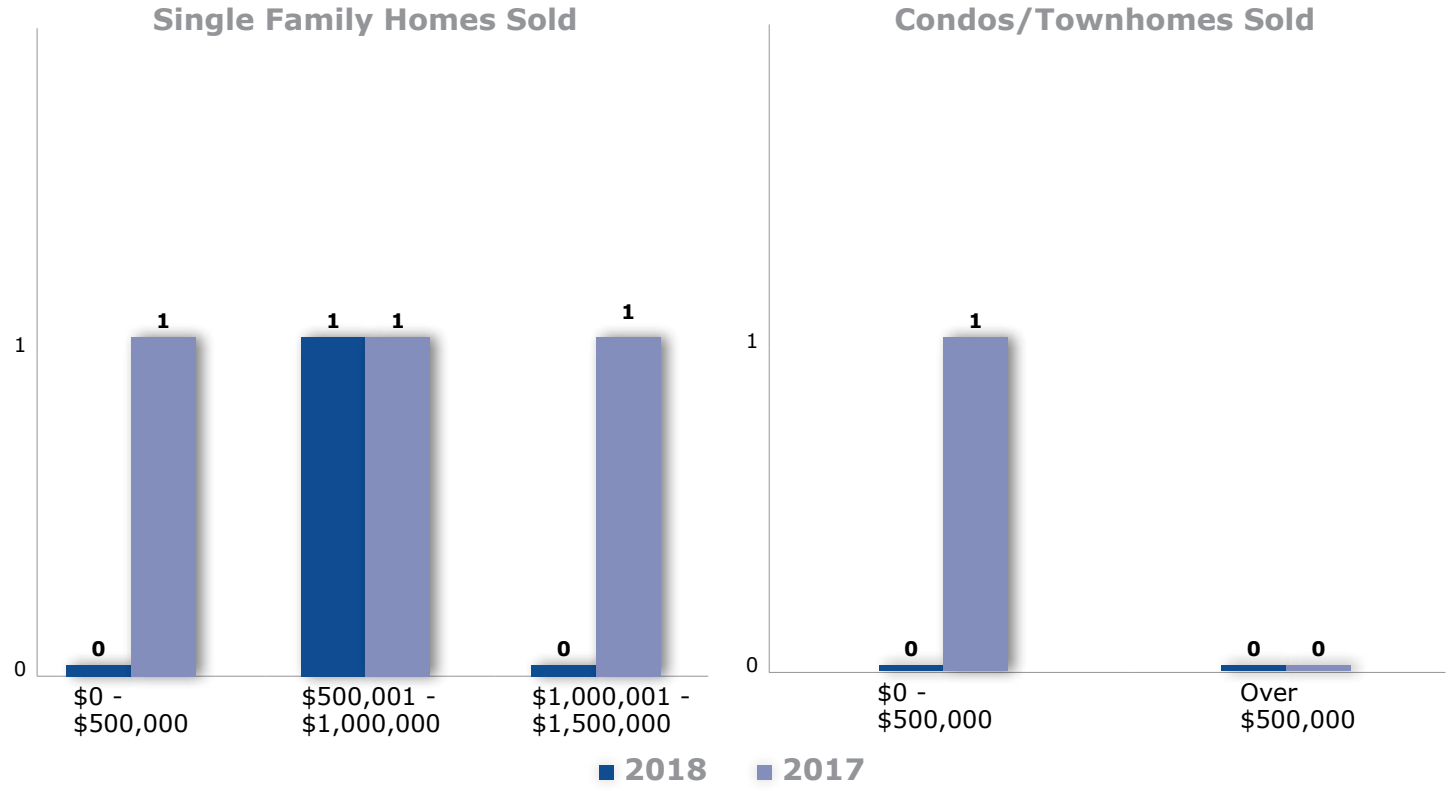
Squaw Valley & Olympic Valley Alpine Ski Resorts

2018 2nd Quarter Statistics | April 1st – June 30th

Alpine Meadows 2018 vs 2017



Single Family Home	2018	2017	Change %
Median Sales Price	$800,000	$699,000	14.4%
Average List Price	$835,000	$862,666	(3.2%)
Average Sold Price	$800,000	$812,333	(1.5%)
Average Days on Market	209	108	93.5%
Highest Sold Price	$800,000	$1,388,000	(42.4%)
Lowest Sold Price	$800,000	$350,000	128.6%
Properties Sold	1	3	(66.7%)
% Sold Price to Last List Price	95.8%	94.2%	1.6%

Condos/Townhomes	2018	2017	Change %
Median Sales Price	-	$465,000	-
Average List Price	-	$475,000	-
Average Sold Price	-	$465,000	-
Average Days on Market	-	77	-
Highest Sold Price	-	$465,000	-
Lowest Sold Price	-	$465,000	-
Properties Sold	0	1	-
% Sold Price to Last List Price	-	97.9%	-

Information gathered from TSMLS 4/1/18-6/30/18.

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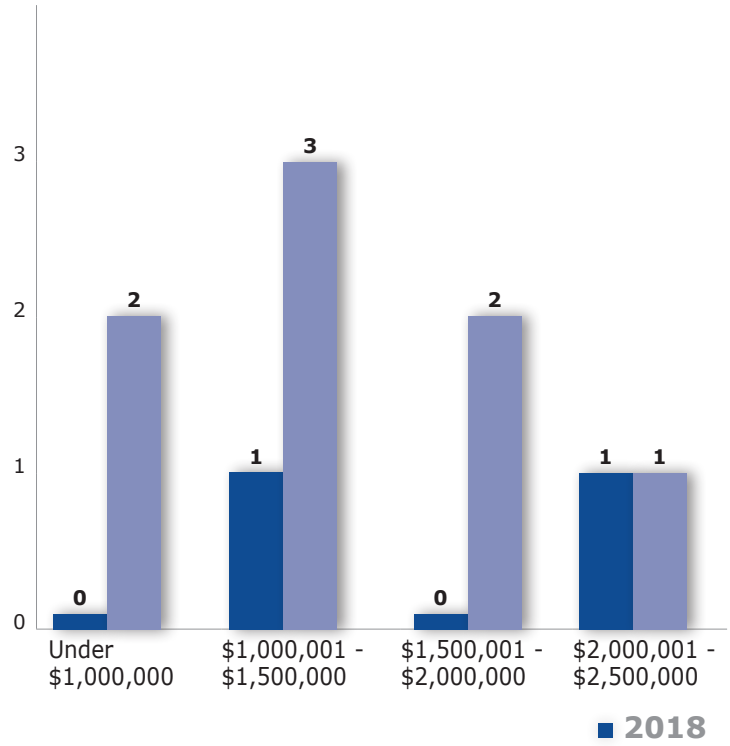
TAHOE REAL ESTATE

Squaw Valley & Olympic Valley Alpine Ski Resorts

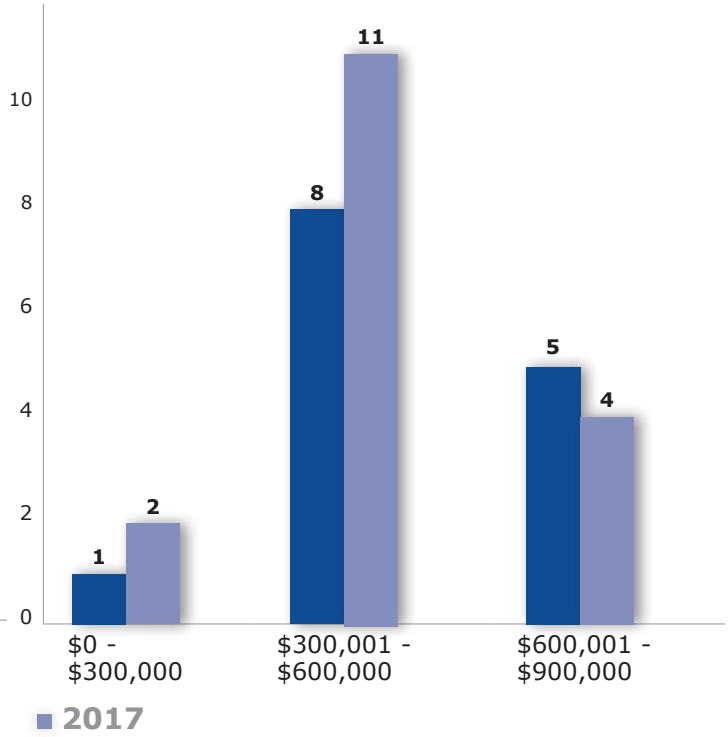
2018 3rd Quarter Statistics | July 1st – September 30th

Squaw Valley 2018 vs 2017

Single Family Homes Sold



Condos/Townhomes Sold



Single Family Home	2018	2017	Change %
Median Sales Price	$1,825,000	$1,292,500	41.2%
Average List Price	$2,212,500	$1,441,800	53.5%
Average Sold Price	$1,825,000	$1,373,187	32.9%
Average Days on Market	301	112	168.8%
Highest Sold Price	$2,150,000	$2,950,000	(27.1%)
Lowest Sold Price	$1,500,000	$380,000	294.7%
Properties Sold	2	8	(75.0%)
% Sold Price to Last List Price	82.5%	95.2%	(12.8%)

Condos/Townhomes	2018	2017	Change %
Median Sales Price	$528,500	$410,000	28.9%
Average List Price	$574,214	$471,408	21.8%
Average Sold Price	$555,714	$453,235	22.6%
Average Days on Market	101	232	(56.5%)
Highest Sold Price	$837,000	$780,000	7.3%
Lowest Sold Price	$286,000	$270,000	5.9%
Properties Sold	14	17	(17.6%)
% Sold Price to Last List Price	96.8%	96.1%	0.6%

Information gathered from TSMLS 7/1/18-9/30/18.

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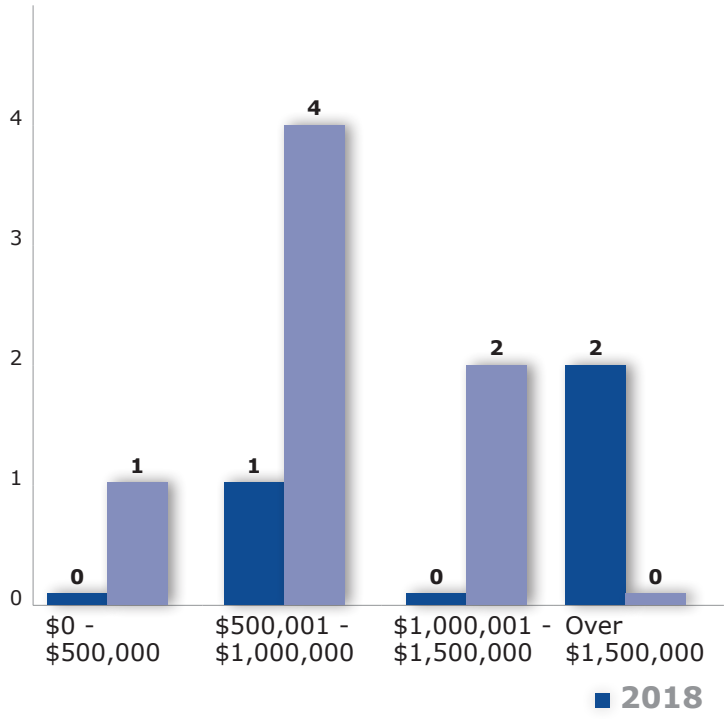
Squaw Valley & Olympic Valley Alpine Ski Resorts

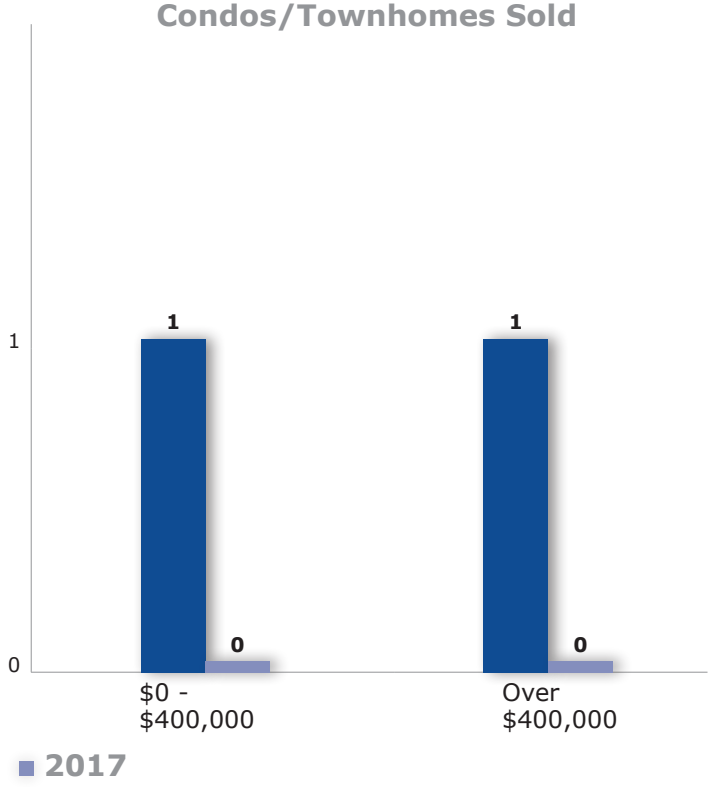
2018 3rd Quarter Statistics | July 1st – September 30th

Alpine Meadows 2018 vs 2017

Single Family Homes Sold



Condos/Townhomes Sold



Single Family Home	2018	2017	Change %
Median Sales Price	$1,865,000	$705,000	164.5%
Average List Price	$1,581,666	$797,928	98.2%
Average Sold Price	$1,591,666	$755,357	110.7%
Average Days on Market	113	178	(36.5%)
Highest Sold Price	$2,150,000	$1,200,000	79.2%
Lowest Sold Price	$760,000	$290,000	162.1%
Properties Sold	3	7	(57.1%)
% Sold Price to Last List Price	100.6%	94.7%	6.0%

Condos/Townhomes	2018	2017	Change %
Median Sales Price	$371,000		-
Average List Price	$387,000		-
Average Sold Price	$371,000		-
Average Days on Market	89		-
Highest Sold Price	$420,000		-
Lowest Sold Price	$322,000		-
Properties Sold	2	0	-
% Sold Price to Last List Price	95.9%	-	-

Information gathered from TSMLS 7/1/18-9/30/18.

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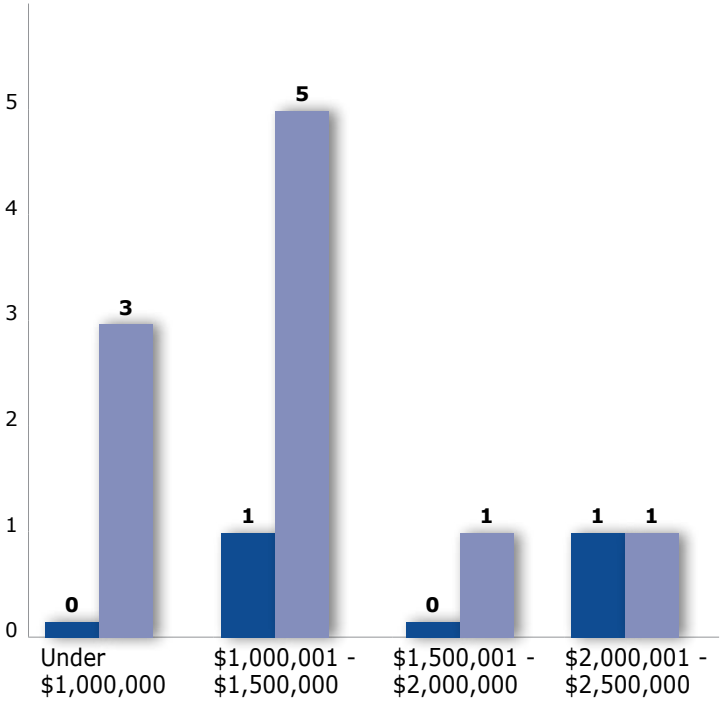
TAHOE REAL ESTATE

Squaw Valley & Olympic Valley Alpine Ski Resorts

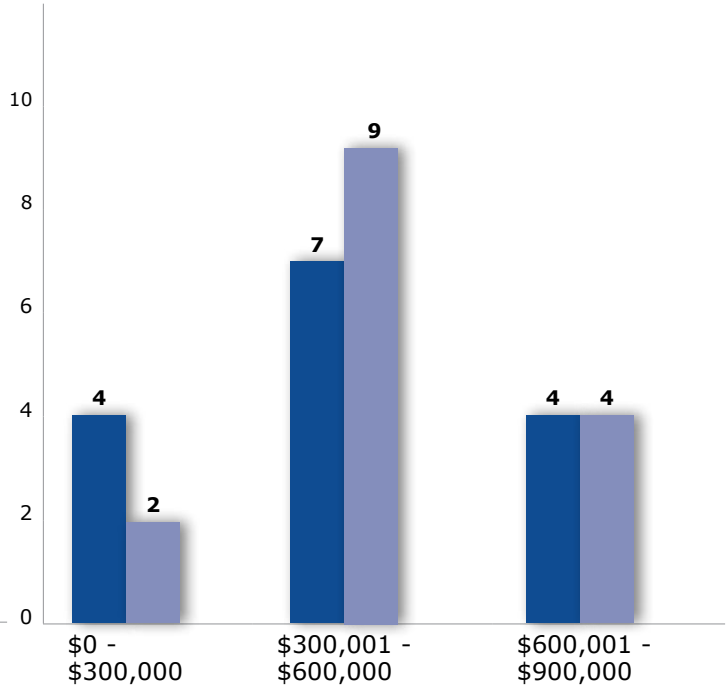
2018 4th Quarter Statistics | October 1st – December 31st

Squaw Valley 2018 vs 2017

Single Family Homes Sold



Condos/Townhomes Sold



■ 2018 ■ 2017

Single Family Home	2018	2017	Change %
Median Sales Price	$1,207,500	$1,395,000	(13.4%)
Average List Price	$1,245,222	$1,645,363	(24.3%)
Average Sold Price	$1,191,556	$1,576,900	(24.4%)
Average Days on Market	243	167	45.5%
Highest Sold Price	$1,900,000	$4,250,000	(55.3%)
Lowest Sold Price	$485,000	$750,000	(35.2%)
Properties Sold	9	10	(10.0%)
% Sold Price to Last List Price	95.6%	95.8%	(0.2%)

Condos/Townhomes	2018	2017	Change %
Median Sales Price	$468,750	$539,500	(13.2%)
Average List Price	$465,188	$532,981	(12.7%)
Average Sold Price	$450,156	$514,592	(12.5%)
Average Days on Market	895	239	274.5%
Highest Sold Price	$875,000	$925,000	(5.4%)
Lowest Sold Price	$168,000	$170,000	(1.2%)
Properties Sold	16	27	(40.7%)
% Sold Price to Last List Price	96.8%	96.5%	0.2%

Information gathered from TSMLS 10/1/18-12/31/18.

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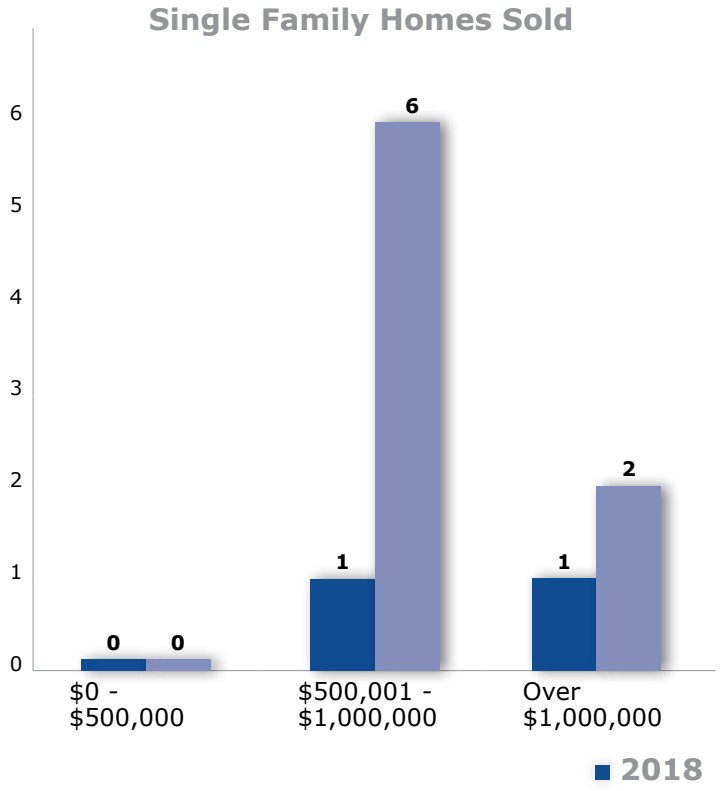
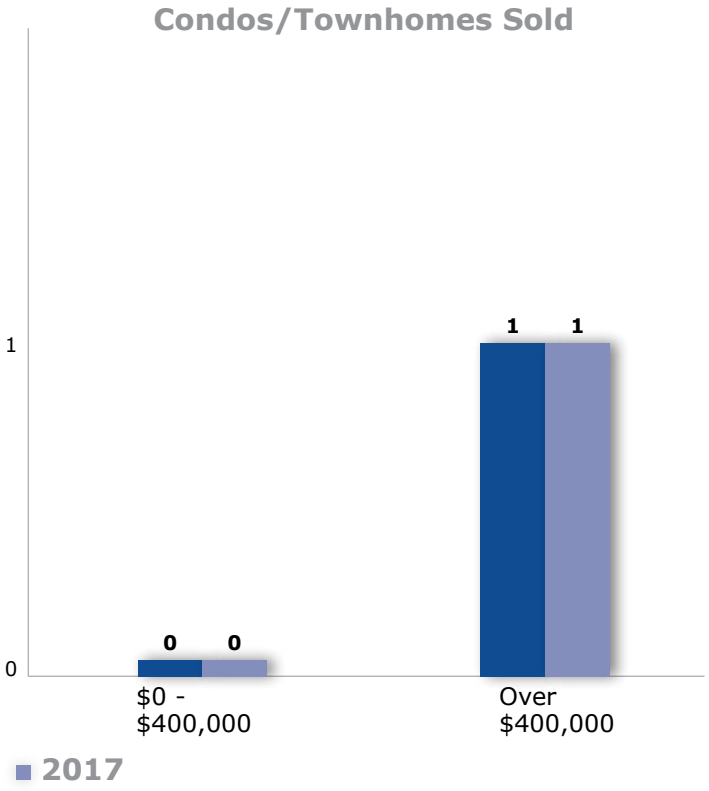
Squaw Valley & Olympic Valley Alpine Ski Resorts

2018 4th Quarter Statistics | October 1st – December 31st

Alpine Meadows 2018 vs 2017





Single Family Home	2018	2017	Change %
Median Sales Price	$1,442,500	$735,000	96.3%
Average List Price	$1,490,000	$849,750	75.3%
Average Sold Price	$1,442,500	$800,625	80.2%
Average Days on Market	154	130	18.5%
Highest Sold Price	$1,900,000	$1,375,000	38.2%
Lowest Sold Price	$985,000	$515,000	91.3%
Properties Sold	2	8	(75.0%)
% Sold Price to Last List Price	96.8%	94.2%	2.8%

Condos/Townhomes	2018	2017	Change %
Median Sales Price	$502,000	$407,000	23.3%
Average List Price	$525,000	$429,000	22.4%
Average Sold Price	$502,000	$407,000	23.3%
Average Days on Market	0	40	(100.0%)
Highest Sold Price	$502,000	$407,000	23.3%
Lowest Sold Price	$502,000	$407,000	23.3%
Properties Sold	1	1	0.0%
% Sold Price to Last List Price	95.6%	94.9%	0.7%

Information gathered from TSMLS 10/1/18-12/31/18.

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TAHOE REAL ESTATE

TRUCKEE 2018 | Q2

MARKET REPORT

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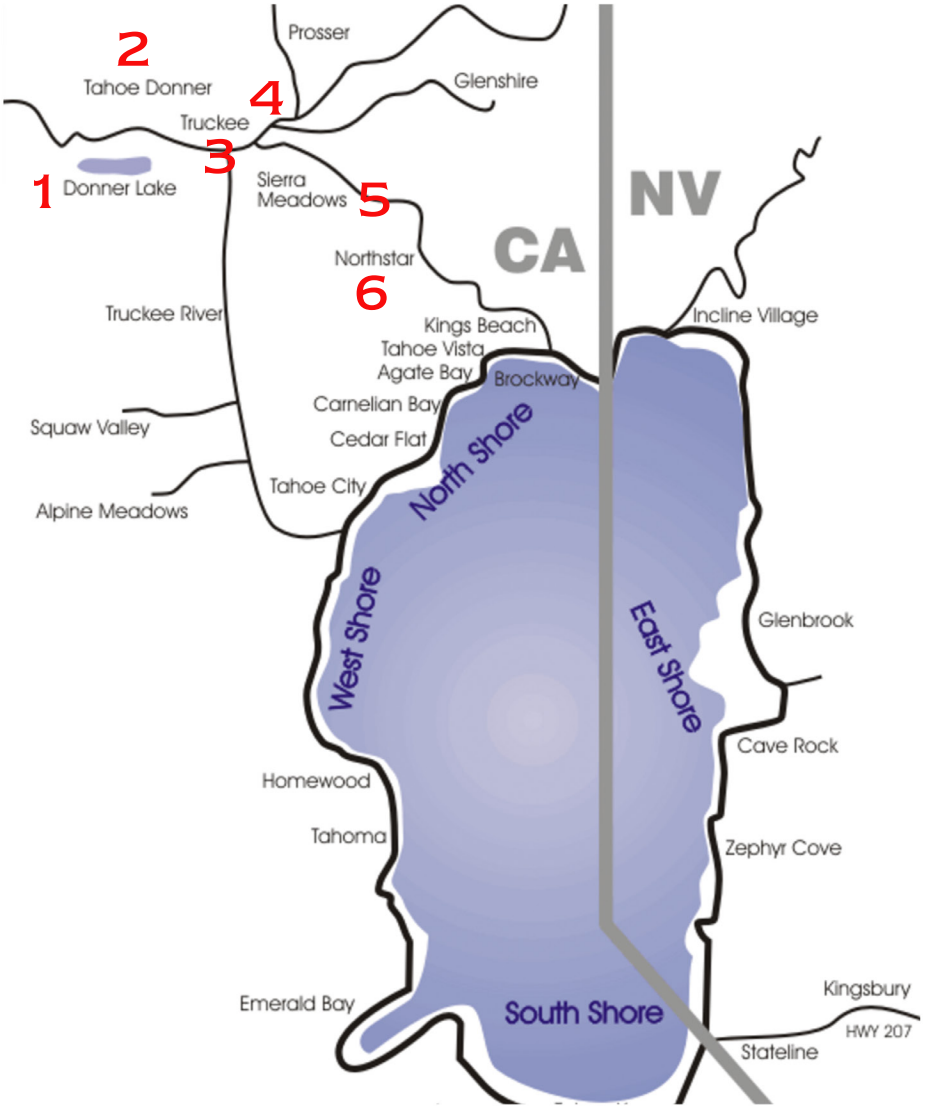
ENGEL&VÖLKERS® TRUCKEE

ENGEL&VÖLKERS® TRUCKEE DONNER

ENGEL&VÖLKERS® LAKE TAHOE

ENGEL&VÖLKERS® INCLINE VILLAGE

MARKET REPORT
TRUCKEE 2018 | Q2



1. DONNER LAKE
2. TAHOE DONNER
3. TRUCKEE
4. TRUCKEE GOLF COMMUNITIES
5. MARTIS CAMP
6. NORTHSTAR

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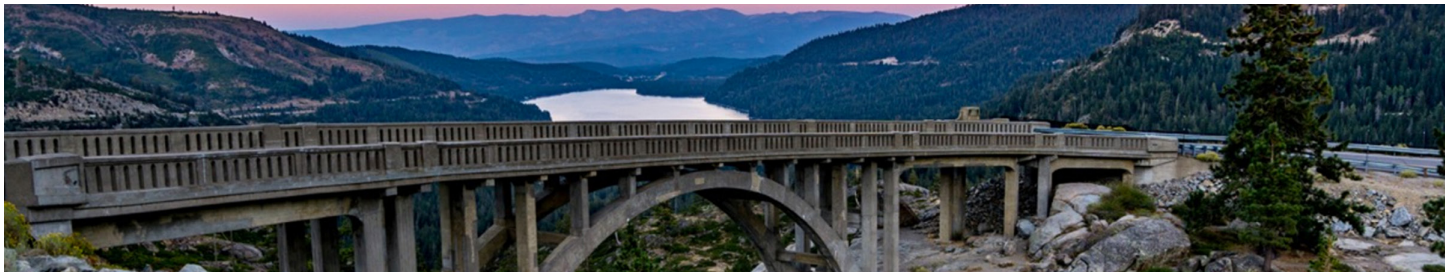
MARKET REPORT
DONNER LAKE



SINGLE FAMILY LAKEFRONT	Q2 - 2018	Q2 - 2017	% Change
Median Sales Price		$1,049,000	-
Average List Price		$1,049,000	-
Average Sold Price		$1,049,000	-
Average Days on Market		142	-
Highest Sold Price		$1,049,000	-
Lowest Sold Price		$1,049,000	-
Properties Sold	0	1	-
% Sold Price to Average List Price	-	100.0%	-

SINGLE FAMILY	Q2 - 2018	Q2 - 2017	% Change
Median Sales Price	$688,000	$559,000	23.1%
Average List Price	$806,600	$592,499	36.1%
Average Sold Price	$797,742	$586,541	36.0%
Average Days on Market	10	114	-91.2%
Highest Sold Price	$1,795,000	$827,250	117.0%
Lowest Sold Price	$419,200	$320,000	31.0%
Properties Sold	7	6	16.7%
% Sold Price to Average List Price	98.9%	99.0%	-0.1%

CONDOS	Q2 - 2018	Q2 - 2017	% Change
Median Sales Price		$105,000	-
Average List Price		$295,333	-
Average Sold Price		$294,000	-
Average Days on Market		111	-
Highest Sold Price		$691,000	-
Lowest Sold Price		$86,000	-
Properties Sold	0	3	-
% Sold Price to Average List Price	-	99.5%	-

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MARKET REPORT
TAHOE DONNER

SINGLE FAMILY	Q2 - 2018	Q2 - 2017	% Change
Median Sales Price	$716,000	$652,000	9.8%
Average List Price	$766,407	$711,160	7.8%
Average Sold Price	$765,440	$696,201	9.9%
Average Days on Market	28	41	-32%
Highest Sold Price	$1,500,000	$1,337,500	12.1%
Lowest Sold Price	$367,500	$363,000	1.2%
Properties Sold	59	65	-9.2%
% Sold Price to Average List Price	99.9%	97.9%	2.0%

CONDOS	Q2 - 2018	Q2 - 2017	% Change
Median Sales Price	$345,000	$325,000	6.2%
Average List Price	$332,433	$343,299	-3.2%
Average Sold Price	$329,388	$340,028	-3.1%
Average Days on Market	14	68	-79.4%
Highest Sold Price	$470,000	$463,000	1.5%
Lowest Sold Price	$95,000	$170,000	-44.1%
Properties Sold	9	25	-64.0%
% Sold Price to Average List Price	99.1%	99.0%	0.0%

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MARKET REPORT
TRUCKEE

SINGLE FAMILY	Q2 - 2018	Q2 - 2017	% Change
Median Sales Price	$662,500	$561,000	18.1%
Average List Price	$733,825	$625,629	17.3%
Average Sold Price	$723,367	$616,751	17.3%
Average Days on Market	42	37	13.5%
Highest Sold Price	$1,450,000	$1,349,000	7.5%
Lowest Sold Price	$396,000	$327,500	20.9%
Properties Sold	46	47	-2.1%
% Sold Price to Average List Price	98.6%	98.6%	0.0%

CONDOS	Q2 - 2018	Q2 - 2017	% Change
Median Sales Price	$520,000	$470,000	10.6%
Average List Price	$554,714	$459,414	20.7%
Average Sold Price	$543,728	$455,414	19.4%
Average Days on Market	36	6	500.0%
Highest Sold Price	$709,600	$530,000	33.9%
Lowest Sold Price	$445,000	$375,000	18.7%
Properties Sold	7	7	0.0%
% Sold Price to Average List Price	98.0%	99.1%	-1.1%

ENGEL&VÖLKERS® TRUCKEE

ENGEL&VÖLKERS® TRUCKEE DONNER

ENGEL&VÖLKERS® LAKE TAHOE

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MARKET REPORT
TRUCKEE GOLF COMMUNITIES

Gray's Crossing, Old Greenwood,
Lahontan & Schaffer's Mill

SINGLE FAMILY	Q2 - 2018	Q2 - 2017	% Change
Median Sales Price	$1,692,500	$1,612,500	5.0%
Average List Price	$2,007,900	$1,923,285	4.4%
Average Sold Price	$1,954,000	$1,856,142	5.3%
Average Days on Market	130	109	19.3%
Highest Sold Price	$4,100,000	$3,000,000	36.7%
Lowest Sold Price	$1,225,000	$1,225,000	0.0%
Properties Sold	10	14	-28.6%
% Sold Price to Average List Price	97.3%	96.5%	0.8%

CONDOS	Q2 - 2018	Q2 - 2017	% Change
Median Sales Price	$1,079,750	$995,000	8.5%
Average List Price	$1,072,000	$1,075,000	-0.3%
Average Sold Price	$1,079,750	$1,056,666	2.2%
Average Days on Market	68	343	-80.2%
Highest Sold Price	$1,245,000	$1,500,000	-17.0%
Lowest Sold Price	$914,500	$675,000	35.5%
Properties Sold	2	3	-33.3%
% Sold Price to Average List Price	100.7%	98.3%	2.4%

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MARKET REPORT
MARTIS CAMP

SINGLE FAMILY	Q2 - 2018	Q2 - 2017	% Change
Median Sales Price	$4,424,000	$4,893,750	-9.6%
Average List Price	$5,104,583	$5,000,000	2.1%
Average Sold Price	$4,870,250	$4,842,916	0.6%
Average Days on Market	177	137	29.2%
Highest Sold Price	$7,700,000	$6,800,000	13.2%
Lowest Sold Price	$3,300,000	$2,300,000	43.5%
Properties Sold	12	6	100.0%
% Sold Price to Average List Price	95.4%	96.9%	-1.4%

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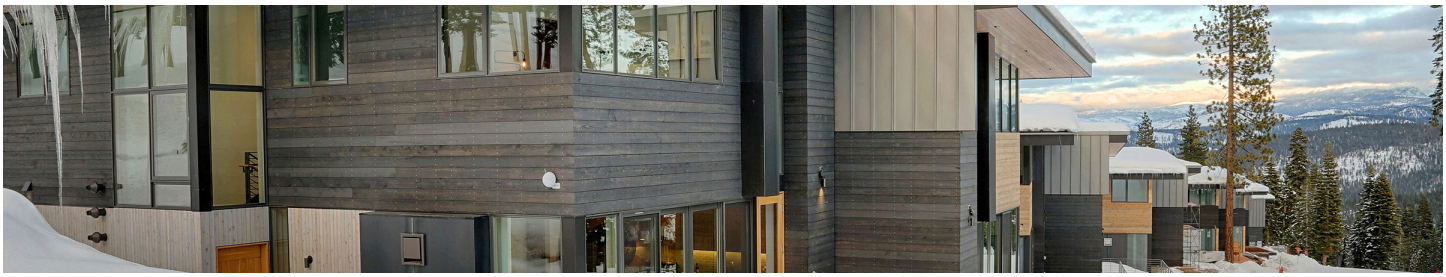
MARKET REPORT
NORTHSTAR



SINGLE FAMILY	Q2 - 2018	Q2 - 2017	% Change
Median Sales Price	$1,275,000	$1,534,500	-16.9%
Average List Price	$1,685,600	$1,755,666	-4.0%
Average Sold Price	$1,566,100	$1,690,666	-7.4%
Average Days on Market	92	168	-45.2%
Highest Sold Price	$3,800,000	$3,400,000	11.8%
Lowest Sold Price	$662,000	$685,000	-3.4%
Properties Sold	5	6	-17%
% Sold Price to Average List Price	92.9%	96.3%	-3.4%

CONDOS	Q2 - 2018	Q2 - 2017	% Change
Median Sales Price	$650,000	$465,000	39.8%
Average List Price	$1,098,076	$634,607	73.0%
Average Sold Price	$1,064,792	$604,346	76.2%
Average Days on Market	105	157	-33.1%
Highest Sold Price	$3,160,000	$1,255,000	151.8%
Lowest Sold Price	$367,500	$299,000	22.9%
Properties Sold	13	13	0.0%
% Sold Price to Average List Price	97.0%	95.2%	1.7%

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TRUCKEE 2018 | Q3

MARKET REPORT

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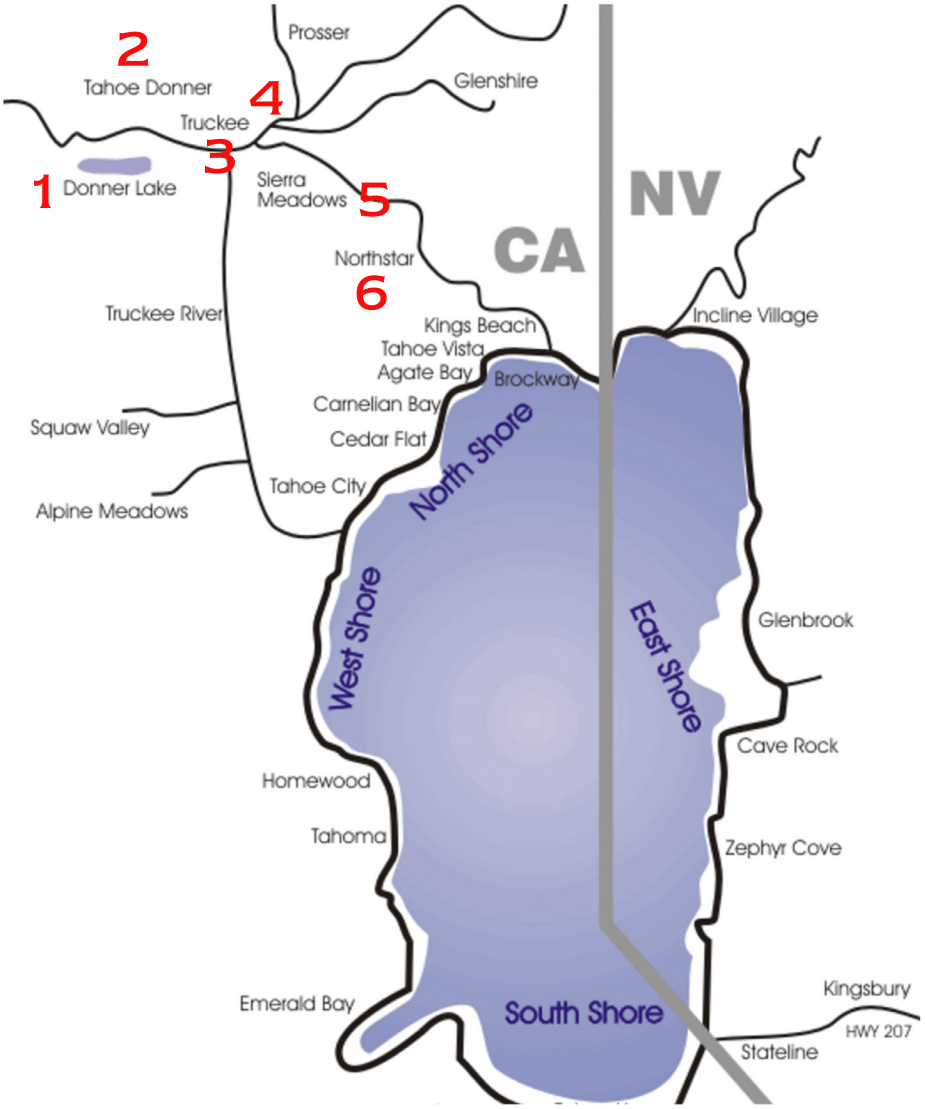
ENGEL&VÖLKERS® LAKE TAHOE

ENGEL&VÖLKERS® INCLINE VILLAGE

MARKET REPORT
TRUCKEE 2018 | Q3



1. DONNER LAKE
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4. TRUCKEE GOLF COMMUNITIES
5. MARTIS CAMP
6. NORTHSTAR

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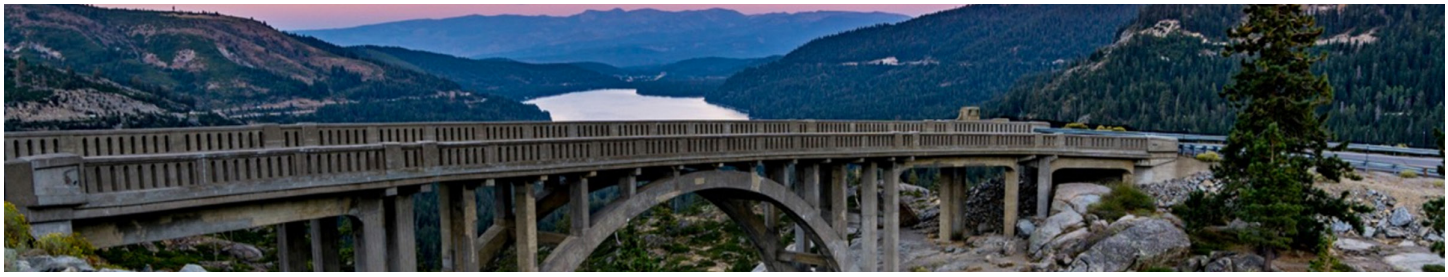
MARKET REPORT
DONNER LAKE



SINGLE FAMILY LAKEFRONT	Q3 - 2018	Q3 - 2017	% Change
Median Sales Price		$2,920,000	-
Average List Price		$3,333,750	-
Average Sold Price		$3,135,000	-
Average Days on Market		12	-
Highest Sold Price		$4,500,000	-
Lowest Sold Price		$2,200,000	-
Properties Sold	0	4	-
% Sold Price to Average List Price	-	94.0%	-

SINGLE FAMILY	Q3 - 2018	Q3 - 2017	% Change
Median Sales Price	$644,000	$515,000	25%
Average List Price	$1,020,493	$1,220,062	-16.4%
Average Sold Price	$976,133	$1,161,875	-16.0%
Average Days on Market	29	26	11.5%
Highest Sold Price	$3,550,000	$4,500,000	-21.1%
Lowest Sold Price	$383,000	$324,000	18.2%
Properties Sold	15	16	-6.3%
% Sold Price to Average List Price	95.7%	95.2%	95.2%

CONDOS	Q3 - 2018	Q3 - 2017	% Change
Median Sales Price		$90,000	-
Average List Price		$99,000	-
Average Sold Price		$90,000	-
Average Days on Market		39	-
Highest Sold Price		$90,000	-
Lowest Sold Price		$90,000	-
Properties Sold	0	2	-
% Sold Price to Average List Price	-	90.9%	-

ENGEL&VÖLKERS® TRUCKEE

ENGEL&VÖLKERS® TRUCKEE DONNER

ENGEL&VÖLKERS® LAKE TAHOE

ENGEL&VÖLKERS® INCLINE VILLAGE

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MARKET REPORT
TAHOE DONNER

SINGLE FAMILY	Q3 - 2018	Q3 - 2017	% Change
Median Sales Price	$714,500	$672,250	6.3%
Average List Price	$760,128	$737,642	3.0%
Average Sold Price	$750,046	$725,572	3.4%
Average Days on Market	30	31	-3.2%
Highest Sold Price	$1,700,000	$1,835,645	-7.4%
Lowest Sold Price	$415,000	$380,000	9.2%
Properties Sold	88	84	4.8%
% Sold Price to Average List Price	98.7%	98.4%	0.3%

CONDOS	Q3 - 2018	Q3 - 2017	% Change
Median Sales Price	$454,500	$478,450	-5.0%
Average List Price	$546,500	$463,633	17.9%
Average Sold Price	$545,600	$464,233	17.5%
Average Days on Market	55	35	57.1%
Highest Sold Price	$799,000	$601,500	32.8%
Lowest Sold Price	$419,000	$315,000	33.0%
Properties Sold	5	6	-16.7%
% Sold Price to Average List Price	99.8%	100.1%	-0.3%

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MARKET REPORT
TRUCKEE

SINGLE FAMILY	Q3 - 2018	Q3 - 2017	% Change
Median Sales Price	$620,000	$549,000	12.9%
Average List Price	$711,207	$637,485	11.6%
Average Sold Price	$698,631	$622,308	12.3%
Average Days on Market	22	44	-50.0%
Highest Sold Price	$1,560,000	$1,550,000	0.6%
Lowest Sold Price	$400,000	$270,000	48.1%
Properties Sold	57	75	-24.0%
% Sold Price to Average List Price	98.2%	97.6%	0.6%

CONDOS	Q3 - 2018	Q3 - 2017	% Change
Median Sales Price	$454,500	$478,450	-5.0%
Average List Price	$546,500	$463,633	17.9%
Average Sold Price	$545,600	$464,233	17.5%
Average Days on Market	55	35	57.1%
Highest Sold Price	$799,000	$601,500	32.8%
Lowest Sold Price	$419,000	$315,000	33.0%
Properties Sold	5	6	-16.7%
% Sold Price to Average List Price	99.8%	100.1%	-0.3%

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MARKET REPORT
MARTIS CAMP

SINGLE FAMILY	Q3 - 2018	Q3 - 2017	% Change
Median Sales Price	$5,367,500	$3,900,000	37.6%
Average List Price	$6,825,400	$4,790,558	42.5%
Average Sold Price	$6,407,800	$4,646,911	37.9%
Average Days on Market	221	117	88.9%
Highest Sold Price	$11,750,000	$8,350,000	40.7%
Lowest Sold Price	$4,185,000	$2,600,000	61.0%
Properties Sold	10	17	-41.2%
% Sold Price to Average List Price	93.9%	97.0%	-3.1%

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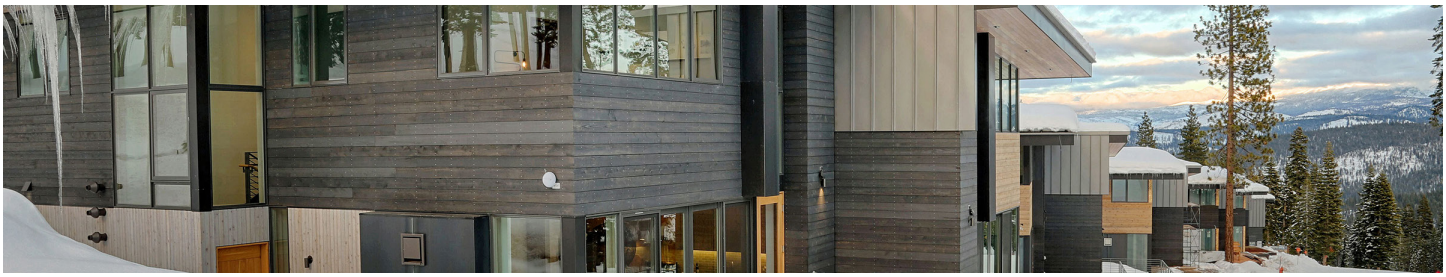
MARKET REPORT
NORTHSTAR



SINGLE FAMILY	Q3 - 2018	Q3 - 2017	% Change
Median Sales Price	$1,110,000	$1,149,500	-3.4%
Average List Price	$1,165,545	$1,467,500	-20.6%
Average Sold Price	$1,142,772	$1,416,333	-19.3%
Average Days on Market	51	117	-56.4%
Highest Sold Price	$1,650,000	$3,360,000	-50.9%
Lowest Sold Price	$585,000	$724,000	-19.2%
Properties Sold	11	6	83.3%
% Sold Price to Average List Price	98.0%	96.5%	1.5%

CONDOS	Q3 - 2018	Q3 - 2017	% Change
Median Sales Price	$650,000	$495,000	31.3%
Average List Price	$1,098,076	$639,575	71.7%
Average Sold Price	$1,064,792	$621,899	71.2%
Average Days on Market	105	104	1.0%
Highest Sold Price	$3,160,000	$1,512,500	108.9%
Lowest Sold Price	$367,500	$225,000	63.3%
Properties Sold	13	20	-35.0%
% Sold Price to Average List Price	97.0%	97.2%	-0.3%

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MARKET REPORT
TRUCKEE GOLF COMMUNITIES - GRAYS CROSSING

SINGLE FAMILY	Q3 - 2018	Q3 - 2017	% Change
Median Sales Price	$1,574,500	$1,350,000	16.6%
Average List Price	$1,433,000	$1,394,000	2.8%
Average Sold Price	$1,408,250	$1,337,833	5.3%
Average Days on Market	38	59	-35.6%
Highest Sold Price	$1,614,000	$1,550,000	4.1%
Lowest Sold Price	$870,000	$1,090,000	-20.2%
Properties Sold	4	6	-33.3%
% Sold Price to Average List Price	98.3%	96.0%	2.3%

CONDOS	Q3 - 2018	Q3 - 2017	% Change
Median Sales Price		$729,000	-
Average List Price		$729,000	-
Average Sold Price		$729,000	-
Average Days on Market		0	-
Highest Sold Price		$729,000	-
Lowest Sold Price		$729,000	-
Properties Sold	0	1	-
% Sold Price to Average List Price		100.0%	-

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MARKET REPORT
TRUCKEE GOLF COMMUNITIES - OLD GREENWOOD

SINGLE FAMILY	Q3 - 2018	Q3 - 2017	% Change
Median Sales Price	$2,150,000	$1,950,000	10.3%
Average List Price	$2,375,000	$2,037,666	16.6%
Average Sold Price	$2,150,000	$1,883,333	14.2%
Average Days on Market	111	179	-38.0%
Highest Sold Price	$2,150,000	$1,950,000	10.3%
Lowest Sold Price	$2,150,000	$1,750,000	22.9%
Properties Sold	1	3	-66.7%
% Sold Price to Average List Price	90.5%	92.4%	-1.9%

CONDOS	Q3 - 2018	Q3 - 2017	% Change
Median Sales Price	$560,000	$808,750	-30.8%
Average List Price	$560,000	$852,500	-34.3%
Average Sold Price	$560,000	$808,750	-30.8%
Average Days on Market	0	75	-100.0%
Highest Sold Price	$560,000	$1,090,000	-48.6%
Lowest Sold Price	$560,000	$527,500	6.2%
Properties Sold	1	2	-50.0%
% Sold Price to Average List Price	100.0%	94.9%	5.1%

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MARKET REPORT
TRUCKEE GOLF COMMUNITIES - LAHOTAN

SINGLE FAMILY	Q3 - 2018	Q3 - 2017	% Change
Median Sales Price	$2,430,000	$2,595,000	-6.4%
Average List Price	$2,533,571	$2,682,500	-5.6%
Average Sold Price	$2,465,000	$2,528,750	-2.5%
Average Days on Market	34	163	-79.1%
Highest Sold Price	$3,240,000	$2,950,000	9.8%
Lowest Sold Price	$1,695,000	$1,975,000	-14.2%
Properties Sold	7	4	75.0%
% Sold Price to Average List Price	97.3%	94.3%	3.0%

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MARKET REPORT
TRUCKEE GOLF COMMUNITIES - SCHAFFER'S MILL

SINGLE FAMILY	Q3 - 2018	Q3 - 2017	% Change
Median Sales Price	$2,537,500	$1,950,000	30.1%
Average List Price	$2,635,000	$2,100,000	25.5%
Average Sold Price	$2,537,500	$1,950,000	30.1%
Average Days on Market	28	111	-74.8%
Highest Sold Price	$2,775,000	$1,950,000	42.3%
Lowest Sold Price	$2,300,000	$1,950,000	17.9%
Properties Sold	2	1	100.0%
% Sold Price to Average List Price	96.3%	92.9%	3.4%

CONDOS	Q3 - 2018	Q3 - 2017	% Change
Median Sales Price	$1,419,500	$1,227,500	15.6%
Average List Price	$1,442,000	$1,231,000	17.1%
Average Sold Price	$1,419,500	$1,194,750	18.8%
Average Days on Market	135	55	145.5%
Highest Sold Price	$1,499,000	$1,329,000	12.8%
Lowest Sold Price	$1,340,000	$995,000	34.7%
Properties Sold	2	4	-50.0%
% Sold Price to Average List Price	98.4%	97.1%	1.4%

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MARKET REPORT
GLENSHIRE

SINGLE FAMILY	Q3 - 2018	Q3 - 2017	% Change
Median Sales Price	$608,000	$549,000	10.7%
Average List Price	$662,111	$632,793	4.6%
Average Sold Price	$650,111	$618,096	5.2%
Average Days on Market	29	47	38.3%
Highest Sold Price	$845,000	$1,480,000	-42.9%
Lowest Sold Price	$499,000	$395,000	26.3%
Properties Sold	9	15	40.0%
% Sold Price to Average List Price	98.2%	97.7%	0.5%

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MARKET REPORT
PROSSER

SINGLE FAMILY	Q3 - 2018	Q3 - 2017	% Change
Median Sales Price	$585,000	$505,000	15.8%
Average List Price	$652,133	$568,566	14.7%
Average Sold Price	$651,666	$555,179	17.4%
Average Days on Market	17	30	-43.3%
Highest Sold Price	$1,025,000	$915,000	12.0%
Lowest Sold Price	$400,000	$419,250	-4.6%
Properties Sold	15	12	25.0%
% Sold Price to Average List Price	99.9%	97.6%	2.3%

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TRUCKEE 2018 | Q1

MARKET REPORT

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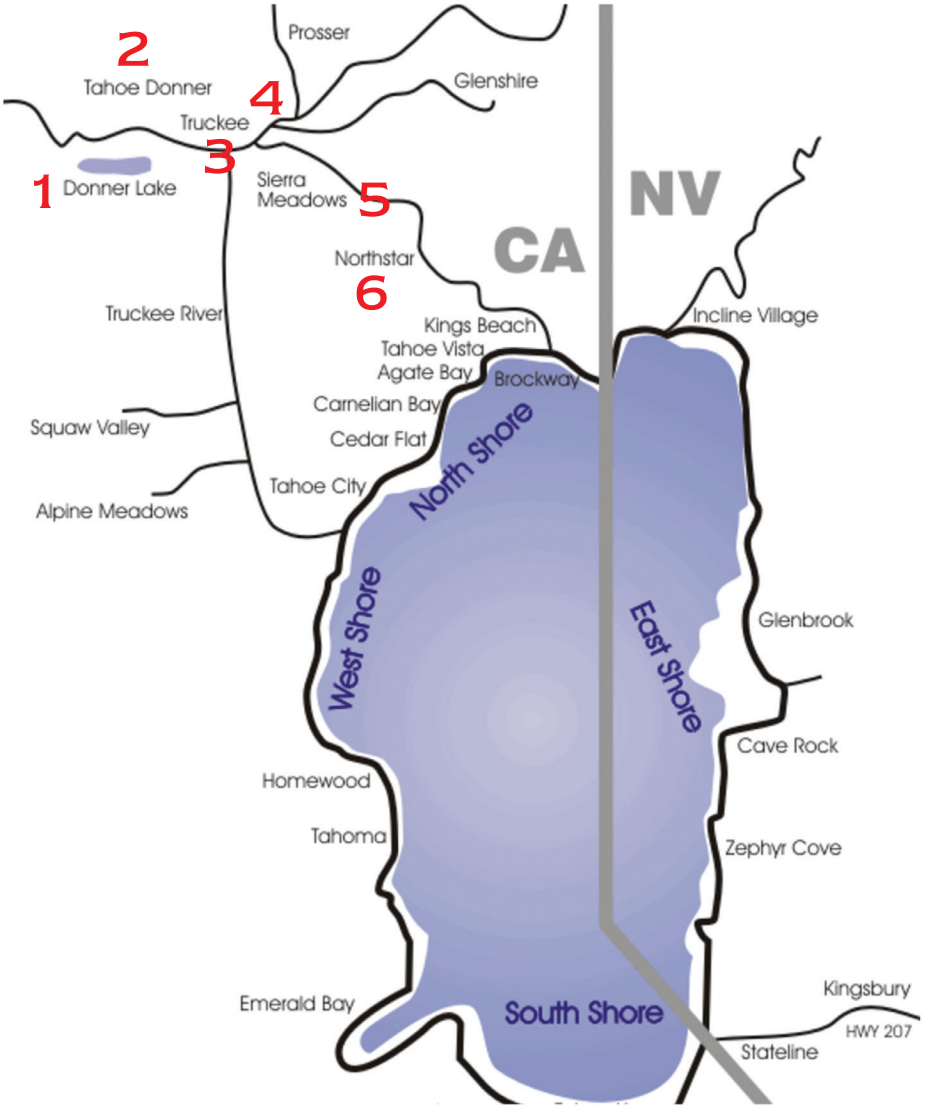
MARKET REPORT
TRUCKEE 2018 | Q1



1. DONNER LAKE
2. TAHOE DONNER
3. TRUCKEE
4. TRUCKEE GOLF COMMUNITIES
5. MARTIS CAMP
6. NORTHSTAR

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MARKET REPORT
DONNER LAKE

SINGLE FAMILY LAKEFRONT	Q1 - 2018	Q1 - 2017	% Change
Median Sales Price	$1,975,000	-	-
Average List Price	$2,600,000	-	-
Average Sold Price	$1,975,000	-	-
Average Days on Market	149	-	-
Highest Sold Price	$1,975,000	-	-
Lowest Sold Price	$1,975,000	-	-
Properties Sold	1	0	-
% Sold Price to Average List Price	76.0%	-	-

SINGLE FAMILY	Q1 - 2018	Q1 - 2017	% Change
Median Sales Price	$529,000	$365,500	44.7%
Average List Price	$646,580	$478,033	35.3%
Average Sold Price	$626,600	$457,166	37.1%
Average Days on Market	62	74	-16.2%
Highest Sold Price	$1,100,000	$645,000	70.5%
Lowest Sold Price	$410,000	$361,000	13.6%
Properties Sold	5	3	66.7%
% Sold Price to Average List Price	96.9%	95.6%	1.3%

CONDOS	Q1 - 2018	Q1 - 2017	% Change
Median Sales Price	$170,000	-	-
Average List Price	$159,333	-	-
Average Sold Price	$152,666	-	-
Average Days on Market	56	-	-
Highest Sold Price	$199,000	-	-
Lowest Sold Price	$89,000	-	-
Properties Sold	3	0	-
% Sold Price to Average List Price	95.8%	-	-

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MARKET REPORT
TAHOE DONNER

SINGLE FAMILY	Q1 - 2018	Q1 - 2017	% Change
Median Sales Price	$715,000	$652,500	9.6%
Average List Price	$833,289	$715,499	16.5%
Average Sold Price	$823,516	$703,360	17.1%
Average Days on Market	49	59	-17%
Highest Sold Price	$1,615,000	$1,425,000	13.3%
Lowest Sold Price	$450,000	$365,000	23.3%
Properties Sold	53	40	32.5%
% Sold Price to Average List Price	98.8%	98.3%	0.5%

CONDOS	Q1 - 2018	Q1 - 2017	% Change
Median Sales Price	$388,000	$411,000	-5.6%
Average List Price	$347,299	$361,184	-3.8%
Average Sold Price	$344,400	$356,923	-3.5%
Average Days on Market	36	42	-14.3%
Highest Sold Price	$440,000	$535,000	-17.8%
Lowest Sold Price	$90,000	$75,000	20.0%
Properties Sold	10	13	-23.1%
% Sold Price to Average List Price	99.2%	98.8%	0.3%

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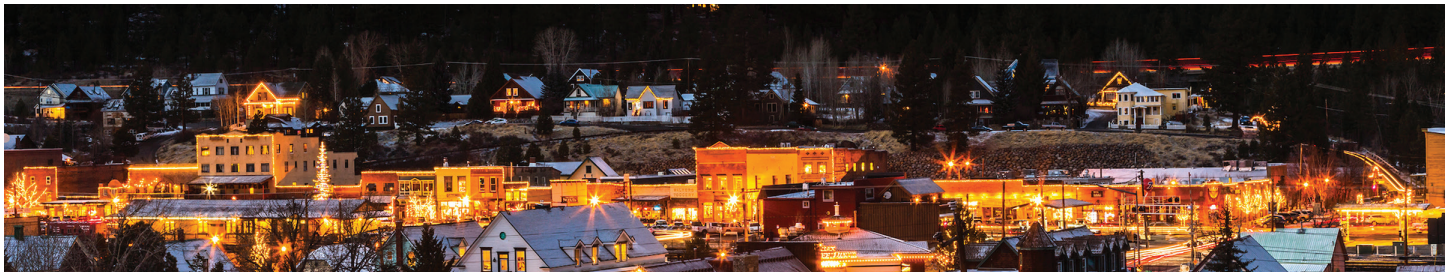
MARKET REPORT
TRUCKEE



SINGLE FAMILY	Q1 - 2018	Q1 - 2017	% Change
Median Sales Price	$537,000	$570,000	-5.8%
Average List Price	$669,638	$634,727	5.5%
Average Sold Price	$650,306	$622,193	4.5%
Average Days on Market	63	54	16.7%
Highest Sold Price	$2,400,000	$1,540,000	55.8%
Lowest Sold Price	$215,000	$220,000	-2.3%
Properties Sold	39	37	5.4%
% Sold Price to Average List Price	97.1%	98.0%	-0.9%

CONDOS	Q1 - 2018	Q1 - 2017	% Change
Median Sales Price	$584,000	$605,000	-3.5%
Average List Price	$598,666	$616,750	-2.9%
Average Sold Price	$598,666	$612,000	-2.2%
Average Days on Market	22	20	10.0%
Highest Sold Price	$697,000	$738,000	-5.6%
Lowest Sold Price	$559,000	$500,000	11.8%
Properties Sold	6	4	50.0%
% Sold Price to Average List Price	100.0%	99.2%	0.8%

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MARKET REPORT
TRUCKEE GOLF COMMUNITIES

Gray's Crossing, Old Greenwood,
Lahontan & Schaffer's Mill

SINGLE FAMILY	Q1 - 2018	Q1 - 2017	% Change
Median Sales Price	$1,750,000	$1,357,500	28.9%
Average List Price	$1,886,461	$1,468,999	28.4%
Average Sold Price	$1,803,453	$1,398,333	29.0%
Average Days on Market	96	97	-1.0%
Highest Sold Price	$2,900,000	$1,825,000	58.9%
Lowest Sold Price	$1,200,000	$849,000	41.3%
Properties Sold	13	12	8.3%
% Sold Price to Average List Price	95.6%	95.2%	0.4%

CONDOS	Q1 - 2018	Q1 - 2017	% Change
Median Sales Price	$1,202,500	$1,025,000	17.3%
Average List Price	$1,153,500	$1,156,666	-0.3%
Average Sold Price	$1,136,250	$1,128,333	0.7%
Average Days on Market	18	108	-83.3%
Highest Sold Price	$1,255,000	$1,500,000	-16.3%
Lowest Sold Price	$885,000	$860,000	2.9%
Properties Sold	4	3	33.3%
% Sold Price to Average List Price	98.5%	97.6%	1.0%

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MARKET REPORT
MARTIS CAMP

SINGLE FAMILY	Q1 - 2018	Q1 - 2017	% Change
Median Sales Price	$4,650,000	$3,652,500	27.3%
Average List Price	$4,931,818	$4,218,571	16.9%
Average Sold Price	$4,731,969	$3,864,642	22.4%
Average Days on Market	203	200	1.5%
Highest Sold Price	$8,800,000	$5,375,000	63.7%
Lowest Sold Price	$3,225,000	$2,450,000	31.6%
Properties Sold	11	7	57.1%
% Sold Price to Average List Price	95.9%	91.6%	4.3%

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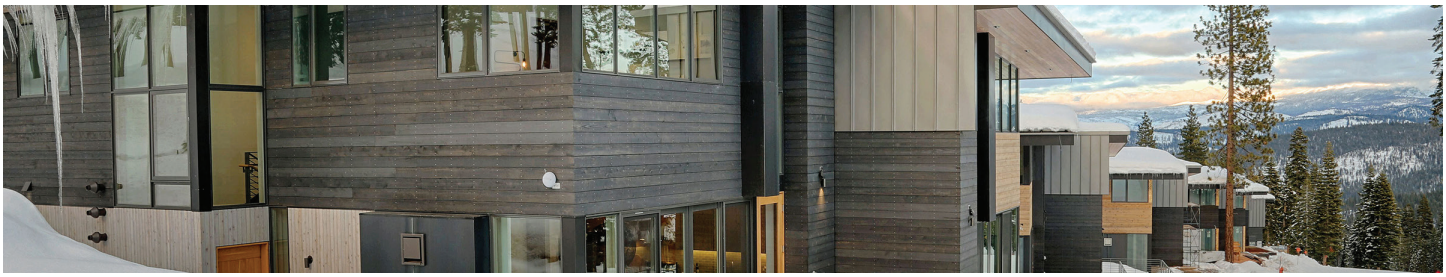
MARKET REPORT
NORTHSTAR



SINGLE FAMILY	Q1 - 2018	Q1 - 2017	% Change
Median Sales Price	$1,535,000	$1,015,000	51.2%
Average List Price	$2,464,400	$1,222,083	101.7%
Average Sold Price	$2,260,200	$1,138,125	98.6%
Average Days on Market	213	165	29.1%
Highest Sold Price	$4,741,000	$2,050,000	131.3%
Lowest Sold Price	$890,000	$517,500	72.0%
Properties Sold	5	12	-58%
% Sold Price to Average List Price	91.7%	93.1%	-1.4%

CONDOS	Q1 - 2018	Q1 - 2017	% Change
Median Sales Price	$704,500	$453,500	55.3%
Average List Price	$1,055,833	$733,823	43.9%
Average Sold Price	$1,007,208	$699,882	43.9%
Average Days on Market	141	90	56.7%
Highest Sold Price	$2,150,000	$1,950,000	10.3%
Lowest Sold Price	$395,000	$220,000	79.5%
Properties Sold	12	17	-29.4%
% Sold Price to Average List Price	95.4%	95.4%	0.0%

ENGEL&VÖLKERS® TRUCKEE

ENGEL&VÖLKERS® TRUCKEE DONNER

ENGEL&VÖLKERS® LAKE TAHOE

ENGEL&VÖLKERS® INCLINE VILLAGE

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