EXCEPTIONAL RESULTS. AND MORE.



Elder Group Tahoe Real Estate is proudly affiliated with



LAKE TAHOE

2015 2nd Quarter Statistics • 2014 Compared to 2015

January 1 to June 30, 2015

%

2014

SINGLE FAMILY

CONDOS

TAHOE CITY 2015

| Volume | \$130,240,337 | \$120,931,426 | 8% |
|---------------------|---------------|---------------|-------------|
| Units | 143 | 125 | 14% |
| Median Price | \$560,000 | \$525,000 | 7% |
| Average Price | \$910,771 | \$967,451 | -6 % |
| Units Under \$1 Mil | 123 | 104 | 18% |
| Units Over \$1 Mil | 20 | 21 | -5% |

| | 2015 | 2014 | % |
|-------------------|--------------|--------------|------|
| Volume | \$13,298,425 | \$15,711,369 | -15% |
| Units | 29 | 35 | -17% |
| Median Price | \$329,000 | \$330,000 | 0% |
| Average Price | \$458,566 | \$448,896 | 2% |
| Units Under \$500 | 22 | 25 | -12% |
| Units Over \$500 | 7 | 10 | -30% |

INCLINE VILLAGE*

| *includes PUD's | 2015 | 2014 | % | |
|---------------------|--------------|---------------|--------------|-------|
| Volume | \$95,499,450 | \$123,741,372 | -23 % | Volu |
| Units | 74 | 87 | -15% | Units |
| Median Price | \$850,000 | \$885,000 | -4% | Medi |
| Average Price | \$1,290,533 | \$1,422,314 | -9 % | Aver |
| Units Under \$1 Mil | 45 | 49 | -8 % | Units |
| Units Over \$1 Mil | 29 | 38 | -24 % | Units |

| | 2015 | 2014 | % |
|-------------------|--------------|--------------|---------------|
| Volume | \$32,870,137 | \$45,081,149 | - 27 % |
| Units | 82 | 71 | 15% |
| Median Price | \$333,750 | \$395,000 | -16% |
| Average Price | \$400,855 | \$634,945 | -37% |
| Units Under \$500 | 67 | 46 | 46% |
| Units Over \$500 | 15 | 25 | -40% |

TOTAL-LAKEWIDE

| | 2015 | 2014 | % | _ | | 2015 | 2014 | % |
|---------------------|---------------|---------------|------|---|-------------------|--------------|--------------|-------------|
| Volume | \$407,880,264 | \$424,557,841 | -4% | | Volume | \$69,875,962 | \$87,114,068 | -20% |
| Units | 526 | 531 | -1% |] | Units | 165 | 175 | -6% |
| Median Price | \$525,000 | \$460,000 | 14% | | Median Price | \$325,000 | \$333,000 | -2% |
| Average Price | \$775,438 | \$799,544 | -3% | | Average Price | \$423,491 | \$497,795 | -15% |
| Units Under \$1 Mil | 449 | 445 | -1% | | Units Under \$500 | 134 | 130 | 3% |
| Units Over \$1 Mil | 77 | 86 | -10% | | Units Over \$500 | 31 | 45 | -31% |

Data gathered from Incline Village, Tahoe Sierra, Sierra Nevada, NNRMLS and South Lake Tahoe Board of Realtors MLS 6/30/2015.

Alison Elder Tahoe@AlisonElder.com ElderGroupTahoeRealEstate.com





Office 530.582.8103 Fax 530.579.8377

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