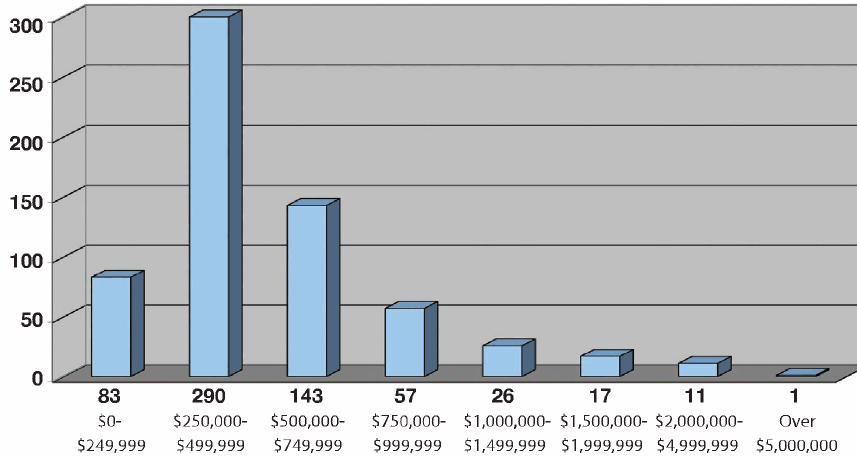


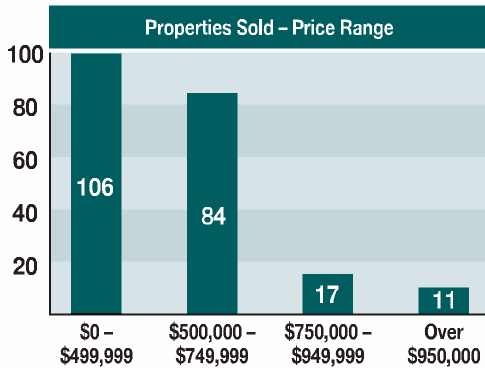
EXCEPTIONAL RESULTS. AND MORE.

PROPERTIES SOLD • JANUARY 1 – DECEMBER 31, 2011

TRUCKEE COMMUNITIES



TAHOE DONNER MARKET STATISTICS 2011



Price Range	Properties Sold	DOM	Avg. List Price	Avg. Sold Price	Sold SF Pricing
\$0 - \$499,999	106	77	\$418,052	\$401,053	\$237.81
\$500,000 - \$749,999	84	85	\$621,668	\$596,659	\$253.73
\$750,000 - \$949,999	17	90	\$851,355	\$821,647	\$278.59
\$950,000 -	11	143	\$1,131,809	\$1,061,454	\$292.30

TRUCKEE SALES STATISTICS • 2010 – 2011 PRICE COMPARISONS*

TRUCKEE - SFR				TRUCKEE - Condos			
	2011	2010	% Change		2011	2010	% Change
Volume	\$348,943,433	\$341,094,435	2%	Volume	\$74,008,791	\$98,532,065	-25%
Units	620	547	13%	Units	187	194	-4%
Median Price	438,166	485,000	-10%	Median Price	320,000	345,000	-7%
Average Price	562,811	623,573	-10%	Average Price	395,768	507,897	-22%
Units Under \$1 Mil	565	484	17%	Units Under \$500	155	150	3%
Units Over \$1 Mil	55	63	-13%	Units Over \$500	32	44	-27%

Information gathered from TSMLS 12/31/2011



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