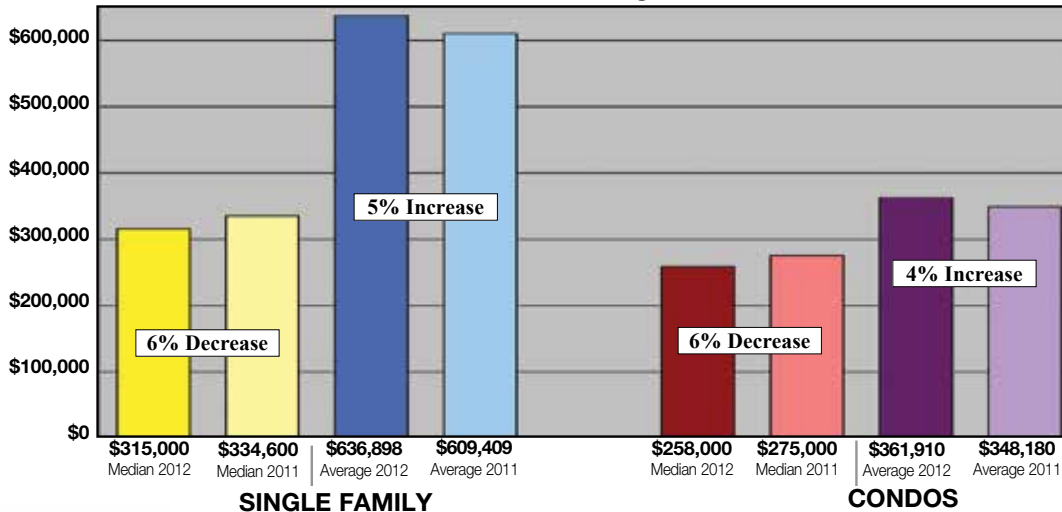
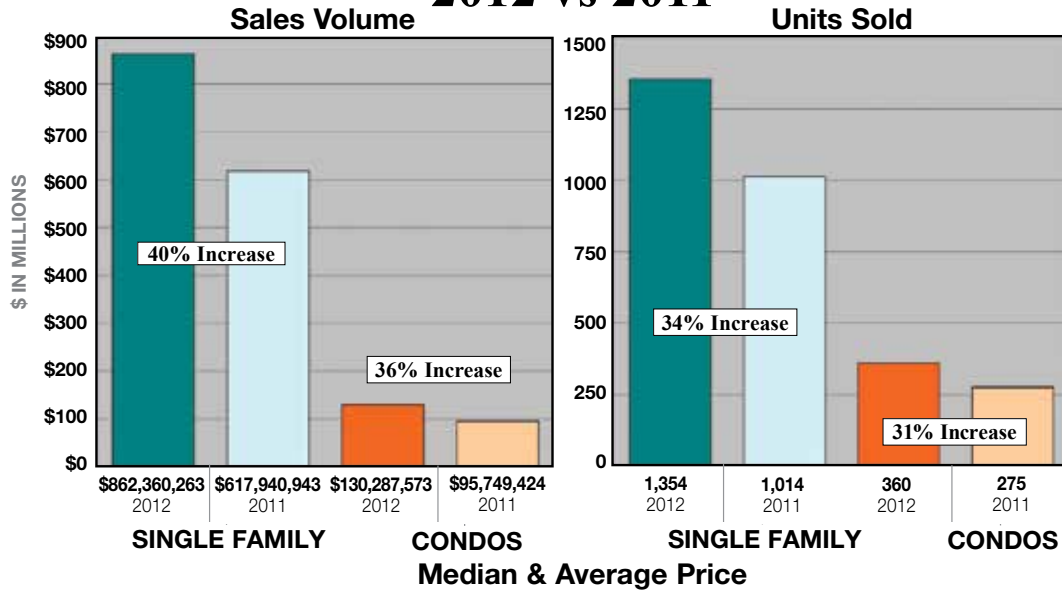


EXCEPTIONAL RESULTS. AND MORE.

LAKE TAHOE

2012 Year End Statistics – January 1 - December 31

2012 vs 2011



Information gathered from Incline Village, Tahoe Sierra, Sierra Nevada, NNRMLS and South Lake Tahoe Board of Realtors MLS 12/31/2012



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EXCEPTIONAL RESULTS. AND MORE.

LAKE TAHOE

2012 Year End Statistics – January 1 - December 31

2012 vs 2011

SINGLE FAMILY

CONDOS

INCLINE VILLAGE*

*includes PUD's

	2012	2011	%
Volume	\$217,327,539	\$134,193,754	62%
Units	189	124	52%
Median Price	\$704,000	\$750,000	-6%
Average Price	\$1,149,881	\$1,082,208	6%
Units Under \$1 Mil	132	89	48%
Units Over \$1 Mil	56	35	60%

	2012	2011	%
Volume	\$56,098,834	\$44,361,540	26%
Units	157	107	47%
Median Price	\$290,000	\$349,900	-17%
Average Price	\$357,317	\$414,594	-14%
Units Under \$500	132	77	71%
Units Over \$500	25	30	-17%

TAHOE CITY

	2012	2011	%
Volume	\$321,492,992	\$181,235,318	77%
Units	363	257	41%
Median Price	\$430,500	\$432,000	0%
Average Price	\$885,655	\$705,195	26%
Units Under \$1 Mil	310	226	37%
Units Over \$1 Mil	53	31	71%

	2012	2011	%
Volume	\$44,000,475	\$24,039,512	83%
Units	95	68	40%
Median Price	\$262,500	\$244,500	7%
Average Price	\$463,162	\$353,522	31%
Units Under \$500	69	53	30%
Units Over \$500	26	15	73%

TOTAL-LAKEWIDE

	2012	2011	%
Volume	\$862,360,263	\$617,940,943	40%
Units	1,354	1,014	34%
Median Price	\$315,000	\$334,600	-6%
Average Price	\$636,898	\$609,409	5%
Units Under \$1 Mil	1,199	917	31%
Units Over \$1 Mil	154	97	59%

	2012	2011	%
Volume	\$130,287,573	\$95,749,424	36%
Units	360	275	31%
Median Price	\$258,000	\$275,000	-6%
Average Price	\$361,910	\$348,180	4%
Units Under \$500	302	222	36%
Units Over \$500	58	53	9%

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