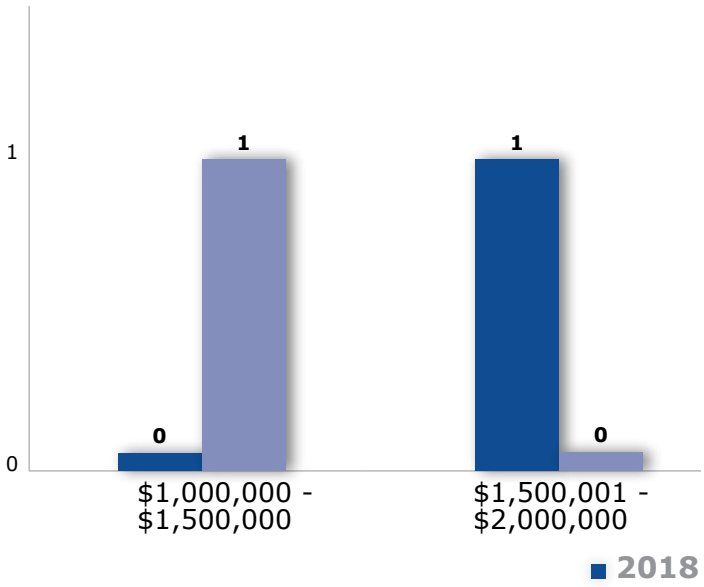
# Schaffer's Mill

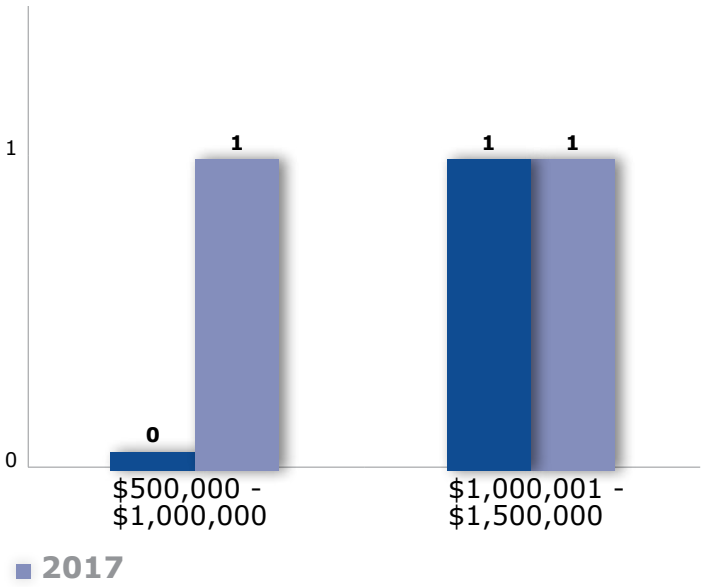
2018 2nd Quarter Statistics | April 1st – June 30th

**2018** vs **2017**

### Single Family Homes Sold




### Condos/Townhomes Sold




| Single Family Home | 2018 | 2017 | Change % |
|---|---|---|---|
| **Median Sales Price** | $1,750,000 | $1,400,000 | 25.0% |
| **Average List Price** | $1,795,000 | $1,499,000 | 19.7% |
| **Average Sold Price** | $1,750,000 | $1,400,000 | 25.0% |
| **Average Days on Market** | 123 | 22 | 459.1% |
| **Highest Sold Price** | $1,750,000 | $1,400,000 | 25.0% |
| **Lowest Sold Price** | $1,750,000 | $1,400,000 | 25.0% |
| **Properties Sold** | 1 | 1 | 0.0% |
| **% Sold Price to Last List Price** | 97.5% | 93.4% | 4.1% |

| Condos/Townhomes | 2018 | 2017 | Change % |
|---|---|---|---|
| **Median Sales Price** | $1,245,000 | $1,247,500 | (0.2%) |
| **Average List Price** | $1,245,000 | $1,275,000 | (2.4%) |
| **Average Sold Price** | $1,245,000 | $1,247,500 | (0.2%) |
| **Average Days on Market** | 0 | 462 | (100.0%) |
| **Highest Sold Price** | $1,245,000 | $1,500,000 | (17.0%) |
| **Lowest Sold Price** | $1,245,000 | $995,000 | 25.1% |
| **Properties Sold** | 1 | 2 | (50.0%) |
| **% Sold Price to Last List Price** | 100.0% | 97.8% | 2.2% |

Information gathered from TSMLS 4/1/18-6/30/18.

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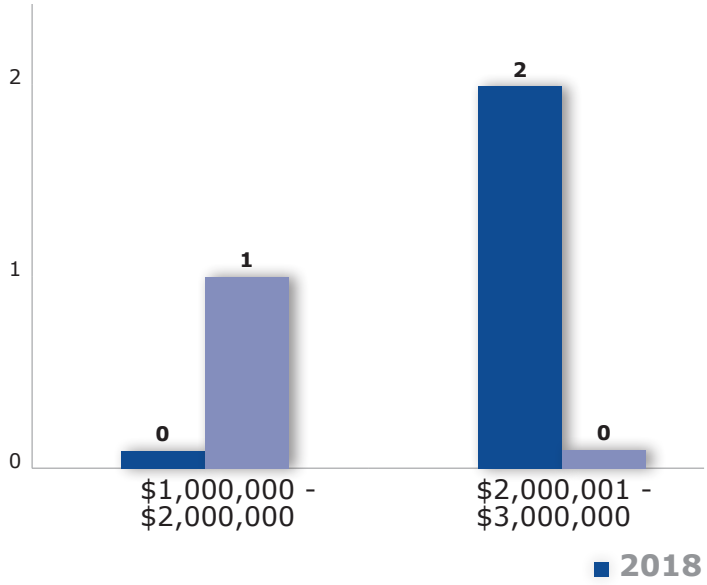
# Schaffer's Mill

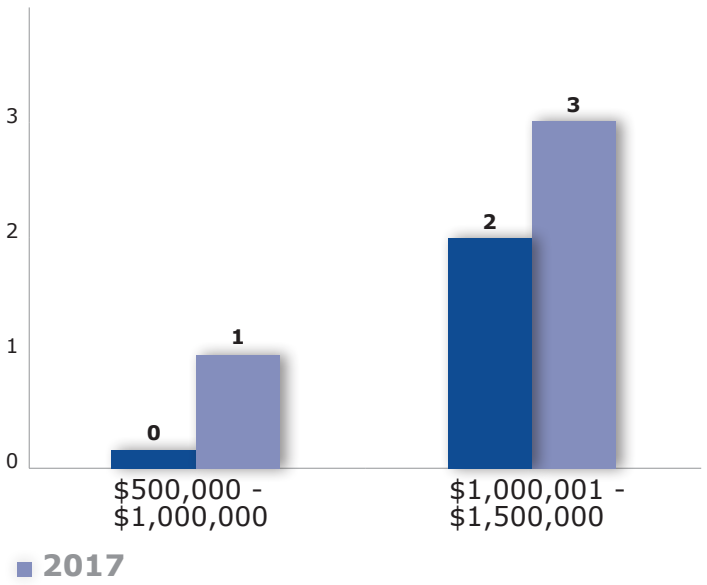
2018 3rd Quarter Statistics | July 1st – September 30th

**2018** vs **2017**

### Single Family Homes Sold




### Condos/Townhomes Sold




| Single Family Home | 2018 | 2017 | Change % |
|---|---|---|---|
| **Median Sales Price** | $2,537,500 | $1,950,000 | 30.1% |
| **Average List Price** | $2,635,000 | $2,100,000 | 25.5% |
| **Average Sold Price** | $2,537,500 | $1,950,000 | 30.1% |
| **Average Days on Market** | 28 | 111 | (74.8%) |
| **Highest Sold Price** | $2,775,000 | $1,950,000 | 42.3% |
| **Lowest Sold Price** | $2,300,000 | $1,950,000 | 17.9% |
| **Properties Sold** | 2 | 1 | 100.0% |
| **% Sold Price to Last List Price** | 96.3% | 92.9% | 3.4% |

| Condos/Townhomes | 2018 | 2017 | Change % |
|---|---|---|---|
| **Median Sales Price** | $1,419,500 | $1,227,500 | 15.6% |
| **Average List Price** | $1,442,000 | $1,231,000 | 17.1% |
| **Average Sold Price** | $1,419,500 | $1,194,750 | 18.8% |
| **Average Days on Market** | 135 | 55 | 145.5% |
| **Highest Sold Price** | $1,499,000 | $1,329,000 | 12.8% |
| **Lowest Sold Price** | $1,340,000 | $995,000 | 34.7% |
| **Properties Sold** | 2 | 4 | (50.0%) |
| **% Sold Price to Last List Price** | 98.4% | 97.1% | 1.4% |

Information gathered from TSMLS 7/1/18-9/30/18.

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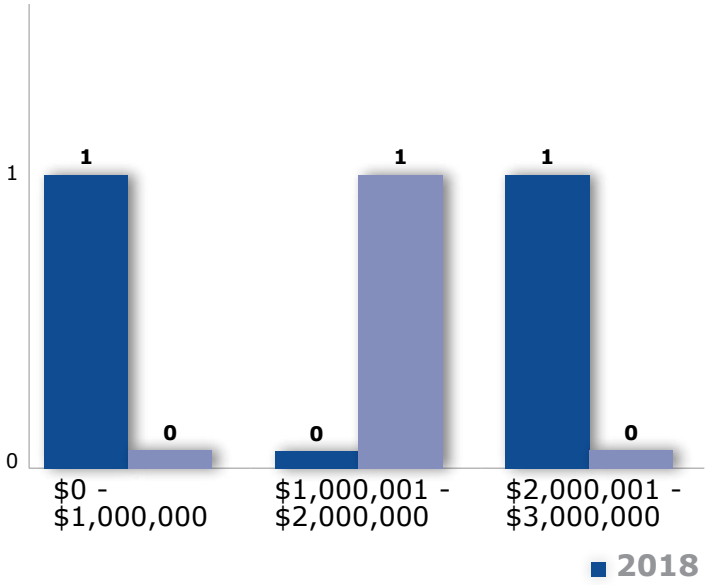
# Schaffer's Mill

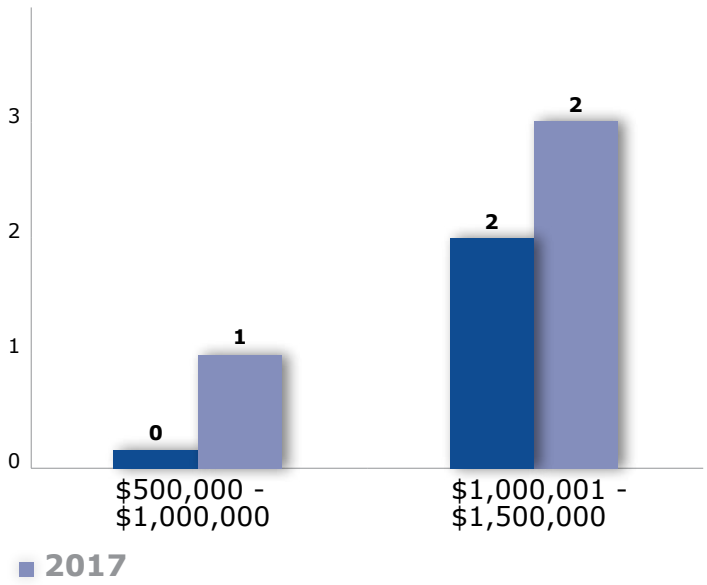
2018 4th Quarter Statistics | October 1st – December 31st

**2018** vs **2017**

### Single Family Homes Sold




### Condos/Townhomes Sold




| Single Family Home | 2018 | 2017 | Change % |
|---|---|---|---|
| **Median Sales Price** | $1,720,000 | $1,435,000 | 19.9% |
| **Average List Price** | $1,750,000 | $1,499,000 | 16.7% |
| **Average Sold Price** | $1,720,000 | $1,435,000 | 19.9% |
| **Average Days on Market** | 205 | 109 | 88.1% |
| **Highest Sold Price** | $2,900,000 | $1,435,000 | 102.1% |
| **Lowest Sold Price** | $540,000 | $1,435,000 | (62.4%) |
| **Properties Sold** | 2 | 1 | 100.0% |
| **% Sold Price to Last List Price** | 98.3% | 95.7% | 2.6% |

| Condos/Townhomes | 2018 | 2017 | Change % |
|---|---|---|---|
| **Median Sales Price** | - | $1,175,000 | (100.0%) |
| **Average List Price** | - | $1,151,000 | (100.0%) |
| **Average Sold Price** | - | $1,139,666 | (100.0%) |
| **Average Days on Market** | 0 | 188 | (100.0%) |
| **Highest Sold Price** | - | $1,255,000 | (100.0%) |
| **Lowest Sold Price** | - | $989,000 | (100.0%) |
| **Properties Sold** | 0 | 3 | (100.0%) |
| **% Sold Price to Last List Price** | - | 99.0% | 100% |

Information gathered from TSMLS 10/1/18-12/31/18.

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TRUCKEE 2018 | Q2

# MARKET REPORT

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ENGEL&VÖLKERS® TRUCKEE DONNER

ENGEL&VÖLKERS® LAKE TAHOE

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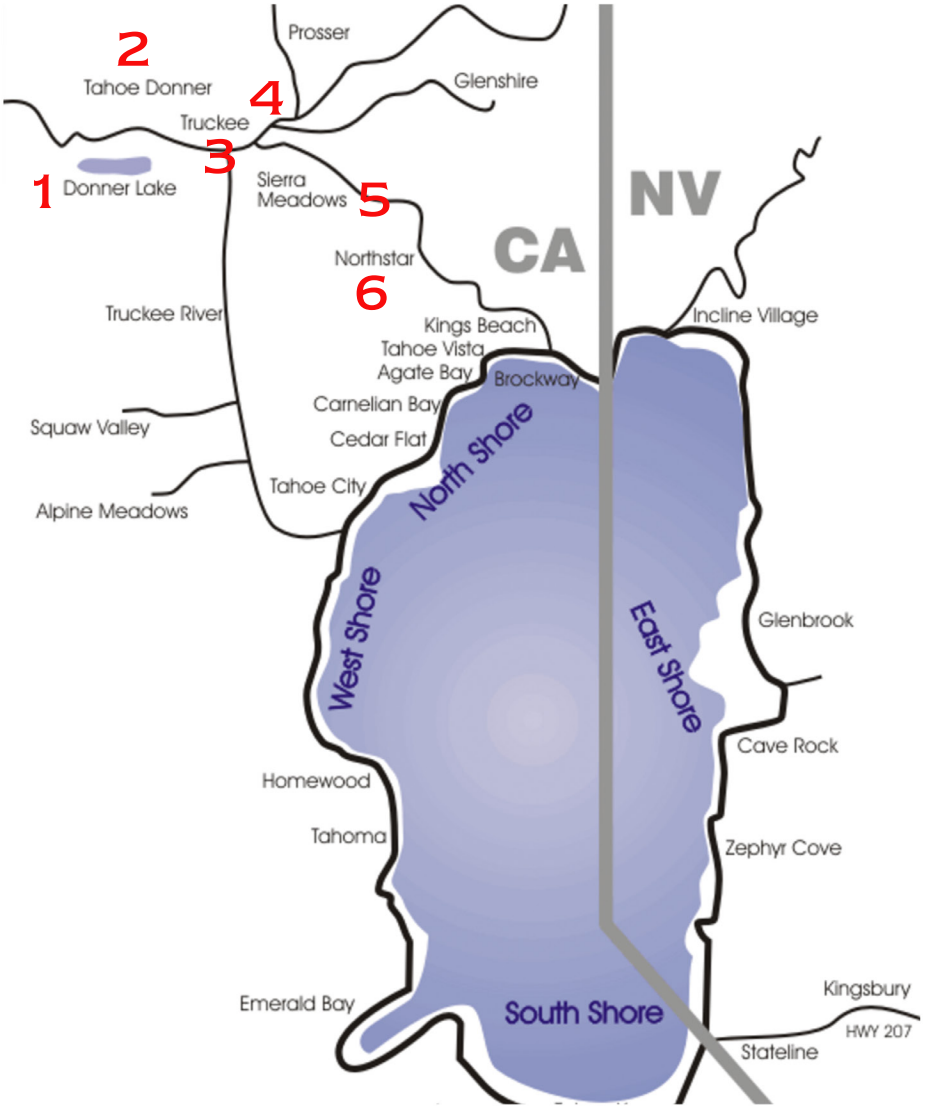
# MARKET REPORT
## TRUCKEE 2018 | Q2




1. DONNER LAKE
2. TAHOE DONNER
3. TRUCKEE
4. TRUCKEE GOLF COMMUNITIES
5. MARTIS CAMP
6. NORTHSTAR

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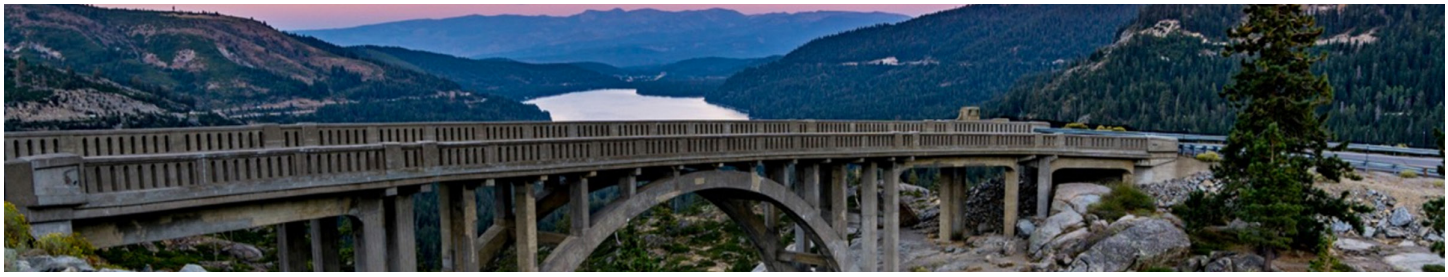
# MARKET REPORT
# DONNER LAKE



| SINGLE FAMILY LAKEFRONT | Q2 - 2018 | Q2 - 2017 | % Change |
|---|---|---|---|
| Median Sales Price | | $1,049,000 | - |
| Average List Price | | $1,049,000 | - |
| Average Sold Price | | $1,049,000 | - |
| Average Days on Market | | 142 | - |
| Highest Sold Price | | $1,049,000 | - |
| Lowest Sold Price | | $1,049,000 | - |
| Properties Sold | 0 | 1 | - |
| % Sold Price to Average List Price | - | 100.0% | - |

| SINGLE FAMILY | Q2 - 2018 | Q2 - 2017 | % Change |
|---|---|---|---|
| Median Sales Price | $688,000 | $559,000 | 23.1% |
| Average List Price | $806,600 | $592,499 | 36.1% |
| Average Sold Price | $797,742 | $586,541 | 36.0% |
| Average Days on Market | 10 | 114 | -91.2% |
| Highest Sold Price | $1,795,000 | $827,250 | 117.0% |
| Lowest Sold Price | $419,200 | $320,000 | 31.0% |
| Properties Sold | 7 | 6 | 16.7% |
| % Sold Price to Average List Price | 98.9% | 99.0% | -0.1% |

| CONDOS | Q2 - 2018 | Q2 - 2017 | % Change |
|---|---|---|---|
| Median Sales Price | | $105,000 | - |
| Average List Price | | $295,333 | - |
| Average Sold Price | | $294,000 | - |
| Average Days on Market | | 111 | - |
| Highest Sold Price | | $691,000 | - |
| Lowest Sold Price | | $86,000 | - |
| Properties Sold | 0 | 3 | - |
| % Sold Price to Average List Price | - | 99.5% | - |

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# MARKET REPORT
## TAHOE DONNER

| SINGLE FAMILY | Q2 - 2018 | Q2 - 2017 | % Change |
|---|---|---|---|
| Median Sales Price | $716,000 | $652,000 | 9.8% |
| Average List Price | $766,407 | $711,160 | 7.8% |
| Average Sold Price | $765,440 | $696,201 | 9.9% |
| Average Days on Market | 28 | 41 | -32% |
| Highest Sold Price | $1,500,000 | $1,337,500 | 12.1% |
| Lowest Sold Price | $367,500 | $363,000 | 1.2% |
| Properties Sold | 59 | 65 | -9.2% |
| % Sold Price to Average List Price | 99.9% | 97.9% | 2.0% |

| CONDOS | Q2 - 2018 | Q2 - 2017 | % Change |
|---|---|---|---|
| Median Sales Price | $345,000 | $325,000 | 6.2% |
| Average List Price | $332,433 | $343,299 | -3.2% |
| Average Sold Price | $329,388 | $340,028 | -3.1% |
| Average Days on Market | 14 | 68 | -79.4% |
| Highest Sold Price | $470,000 | $463,000 | 1.5% |
| Lowest Sold Price | $95,000 | $170,000 | -44.1% |
| Properties Sold | 9 | 25 | -64.0% |
| % Sold Price to Average List Price | 99.1% | 99.0% | 0.0% |



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# MARKET REPORT
# TRUCKEE

| SINGLE FAMILY | Q2 - 2018 | Q2 - 2017 | % Change |
|---|---|---|---|
| Median Sales Price | $662,500 | $561,000 | 18.1% |
| Average List Price | $733,825 | $625,629 | 17.3% |
| Average Sold Price | $723,367 | $616,751 | 17.3% |
| Average Days on Market | 42 | 37 | 13.5% |
| Highest Sold Price | $1,450,000 | $1,349,000 | 7.5% |
| Lowest Sold Price | $396,000 | $327,500 | 20.9% |
| Properties Sold | 46 | 47 | -2.1% |
| % Sold Price to Average List Price | 98.6% | 98.6% | 0.0% |

| CONDOS | Q2 - 2018 | Q2 - 2017 | % Change |
|---|---|---|---|
| Median Sales Price | $520,000 | $470,000 | 10.6% |
| Average List Price | $554,714 | $459,414 | 20.7% |
| Average Sold Price | $543,728 | $455,414 | 19.4% |
| Average Days on Market | 36 | 6 | 500.0% |
| Highest Sold Price | $709,600 | $530,000 | 33.9% |
| Lowest Sold Price | $445,000 | $375,000 | 18.7% |
| Properties Sold | 7 | 7 | 0.0% |
| % Sold Price to Average List Price | 98.0% | 99.1% | -1.1% |

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# MARKET REPORT
# TRUCKEE GOLF COMMUNITIES

Gray's Crossing, Old Greenwood,
Lahontan & Schaffer's Mill

| SINGLE FAMILY | Q2 - 2018 | Q2 - 2017 | % Change |
|---|---|---|---|
| Median Sales Price | $1,692,500 | $1,612,500 | 5.0% |
| Average List Price | $2,007,900 | $1,923,285 | 4.4% |
| Average Sold Price | $1,954,000 | $1,856,142 | 5.3% |
| Average Days on Market | 130 | 109 | 19.3% |
| Highest Sold Price | $4,100,000 | $3,000,000 | 36.7% |
| Lowest Sold Price | $1,225,000 | $1,225,000 | 0.0% |
| Properties Sold | 10 | 14 | -28.6% |
| % Sold Price to Average List Price | 97.3% | 96.5% | 0.8% |

| CONDOS | Q2 - 2018 | Q2 - 2017 | % Change |
|---|---|---|---|
| Median Sales Price | $1,079,750 | $995,000 | 8.5% |
| Average List Price | $1,072,000 | $1,075,000 | -0.3% |
| Average Sold Price | $1,079,750 | $1,056,666 | 2.2% |
| Average Days on Market | 68 | 343 | -80.2% |
| Highest Sold Price | $1,245,000 | $1,500,000 | -17.0% |
| Lowest Sold Price | $914,500 | $675,000 | 35.5% |
| Properties Sold | 2 | 3 | -33.3% |
| % Sold Price to Average List Price | 100.7% | 98.3% | 2.4% |



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# MARKET REPORT
## MARTIS CAMP

| SINGLE FAMILY | Q2 - 2018 | Q2 - 2017 | % Change |
|---|---|---|---|
| Median Sales Price | $4,424,000 | $4,893,750 | -9.6% |
| Average List Price | $5,104,583 | $5,000,000 | 2.1% |
| Average Sold Price | $4,870,250 | $4,842,916 | 0.6% |
| Average Days on Market | 177 | 137 | 29.2% |
| Highest Sold Price | $7,700,000 | $6,800,000 | 13.2% |
| Lowest Sold Price | $3,300,000 | $2,300,000 | 43.5% |
| Properties Sold | 12 | 6 | 100.0% |
| % Sold Price to Average List Price | 95.4% | 96.9% | -1.4% |



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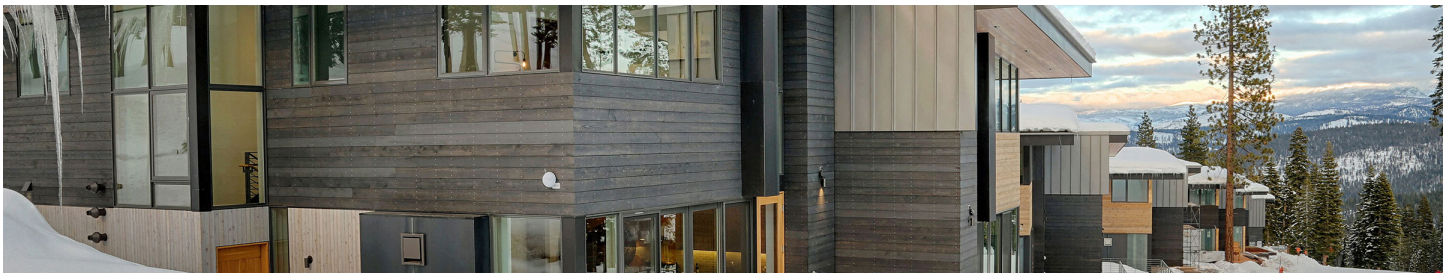
# MARKET REPORT
# NORTHSTAR



| SINGLE FAMILY | Q2 - 2018 | Q2 - 2017 | % Change |
|---|---|---|---|
| Median Sales Price | $1,275,000 | $1,534,500 | -16.9% |
| Average List Price | $1,685,600 | $1,755,666 | -4.0% |
| Average Sold Price | $1,566,100 | $1,690,666 | -7.4% |
| Average Days on Market | 92 | 168 | -45.2% |
| Highest Sold Price | $3,800,000 | $3,400,000 | 11.8% |
| Lowest Sold Price | $662,000 | $685,000 | -3.4% |
| Properties Sold | 5 | 6 | -17% |
| % Sold Price to Average List Price | 92.9% | 96.3% | -3.4% |

| CONDOS | Q2 - 2018 | Q2 - 2017 | % Change |
|---|---|---|---|
| Median Sales Price | $650,000 | $465,000 | 39.8% |
| Average List Price | $1,098,076 | $634,607 | 73.0% |
| Average Sold Price | $1,064,792 | $604,346 | 76.2% |
| Average Days on Market | 105 | 157 | -33.1% |
| Highest Sold Price | $3,160,000 | $1,255,000 | 151.8% |
| Lowest Sold Price | $367,500 | $299,000 | 22.9% |
| Properties Sold | 13 | 13 | 0.0% |
| % Sold Price to Average List Price | 97.0% | 95.2% | 1.7% |



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TRUCKEE 2018 | Q3

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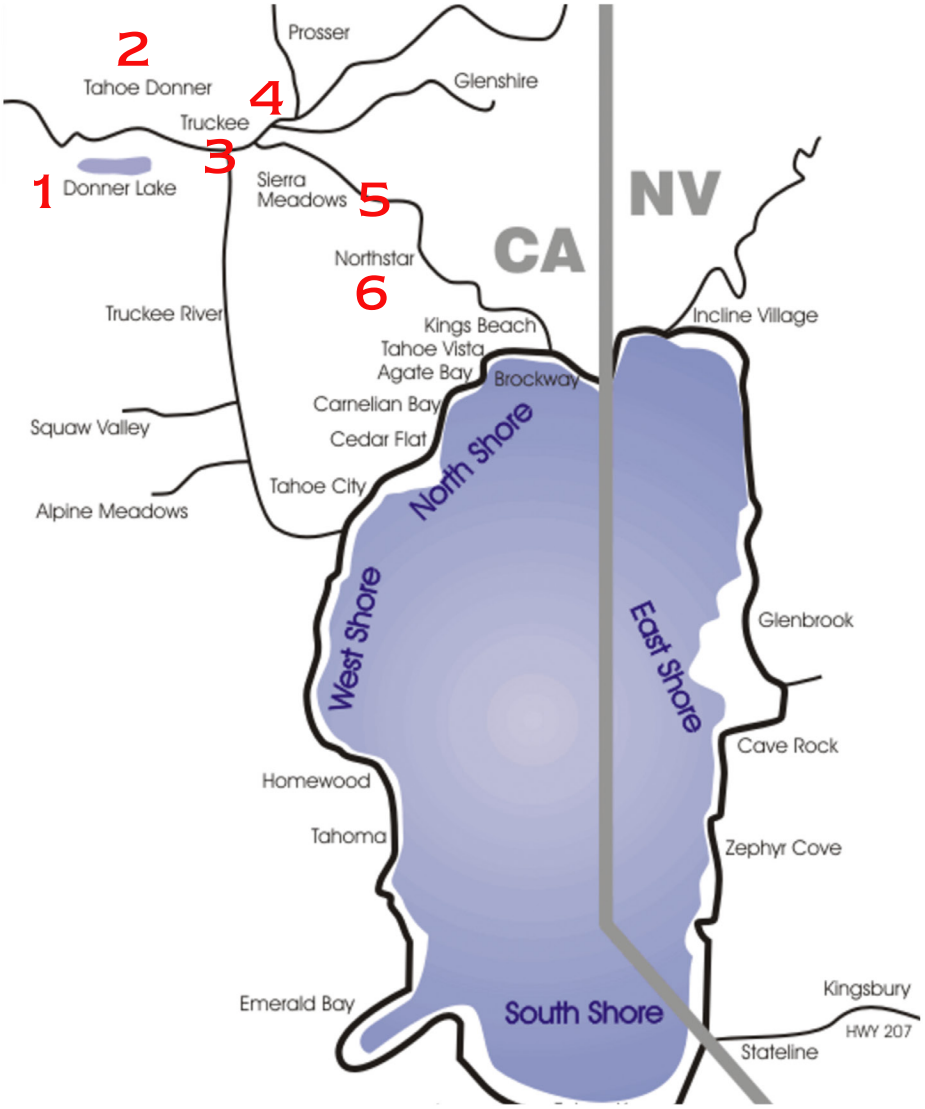
# MARKET REPORT
## TRUCKEE 2018 | Q3

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6. NORTHSTAR

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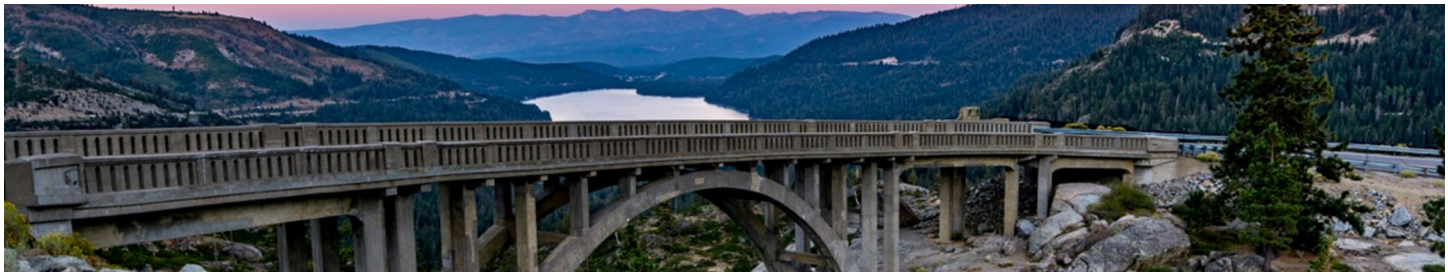
# DONNER LAKE



| SINGLE FAMILY LAKEFRONT | Q3 - 2018 | Q3 - 2017 | % Change |
|---|---|---|---|
| Median Sales Price | | $2,920,000 | - |
| Average List Price | | $3,333,750 | - |
| Average Sold Price | | $3,135,000 | - |
| Average Days on Market | | 12 | - |
| Highest Sold Price | | $4,500,000 | - |
| Lowest Sold Price | | $2,200,000 | - |
| Properties Sold | 0 | 4 | - |
| % Sold Price to Average List Price | - | 94.0% | - |

| SINGLE FAMILY | Q3 - 2018 | Q3 - 2017 | % Change |
|---|---|---|---|
| Median Sales Price | $644,000 | $515,000 | 25% |
| Average List Price | $1,020,493 | $1,220,062 | -16.4% |
| Average Sold Price | $976,133 | $1,161,875 | -16.0% |
| Average Days on Market | 29 | 26 | 11.5% |
| Highest Sold Price | $3,550,000 | $4,500,000 | -21.1% |
| Lowest Sold Price | $383,000 | $324,000 | 18.2% |
| Properties Sold | 15 | 16 | -6.3% |
| % Sold Price to Average List Price | 95.7% | 95.2% | 95.2% |

| CONDOS | Q3 - 2018 | Q3 - 2017 | % Change |
|---|---|---|---|
| Median Sales Price | | $90,000 | - |
| Average List Price | | $99,000 | - |
| Average Sold Price | | $90,000 | - |
| Average Days on Market | | 39 | - |
| Highest Sold Price | | $90,000 | - |
| Lowest Sold Price | | $90,000 | - |
| Properties Sold | 0 | 2 | - |
| % Sold Price to Average List Price | - | 90.9% | - |

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# MARKET REPORT
# TAHOE DONNER

| SINGLE FAMILY | Q3 - 2018 | Q3 - 2017 | % Change |
|---|---|---|---|
| Median Sales Price | $714,500 | $672,250 | 6.3% |
| Average List Price | $760,128 | $737,642 | 3.0% |
| Average Sold Price | $750,046 | $725,572 | 3.4% |
| Average Days on Market | 30 | 31 | -3.2% |
| Highest Sold Price | $1,700,000 | $1,835,645 | -7.4% |
| Lowest Sold Price | $415,000 | $380,000 | 9.2% |
| Properties Sold | 88 | 84 | 4.8% |
| % Sold Price to Average List Price | 98.7% | 98.4% | 0.3% |

| CONDOS | Q3 - 2018 | Q3 - 2017 | % Change |
|---|---|---|---|
| Median Sales Price | $454,500 | $478,450 | -5.0% |
| Average List Price | $546,500 | $463,633 | 17.9% |
| Average Sold Price | $545,600 | $464,233 | 17.5% |
| Average Days on Market | 55 | 35 | 57.1% |
| Highest Sold Price | $799,000 | $601,500 | 32.8% |
| Lowest Sold Price | $419,000 | $315,000 | 33.0% |
| Properties Sold | 5 | 6 | -16.7% |
| % Sold Price to Average List Price | 99.8% | 100.1% | -0.3% |

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ENGEL&VÖLKERS® LAKE TAHOE

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# MARKET REPORT
# TRUCKEE

| SINGLE FAMILY | Q3 - 2018 | Q3 - 2017 | % Change |
|---|---|---|---|
| Median Sales Price | $620,000 | $549,000 | 12.9% |
| Average List Price | $711,207 | $637,485 | 11.6% |
| Average Sold Price | $698,631 | $622,308 | 12.3% |
| Average Days on Market | 22 | 44 | -50.0% |
| Highest Sold Price | $1,560,000 | $1,550,000 | 0.6% |
| Lowest Sold Price | $400,000 | $270,000 | 48.1% |
| Properties Sold | 57 | 75 | -24.0% |
| % Sold Price to Average List Price | 98.2% | 97.6% | 0.6% |

| CONDOS | Q3 - 2018 | Q3 - 2017 | % Change |
|---|---|---|---|
| Median Sales Price | $454,500 | $478,450 | -5.0% |
| Average List Price | $546,500 | $463,633 | 17.9% |
| Average Sold Price | $545,600 | $464,233 | 17.5% |
| Average Days on Market | 55 | 35 | 57.1% |
| Highest Sold Price | $799,000 | $601,500 | 32.8% |
| Lowest Sold Price | $419,000 | $315,000 | 33.0% |
| Properties Sold | 5 | 6 | -16.7% |
| % Sold Price to Average List Price | 99.8% | 100.1% | -0.3% |

ENGEL&VÖLKERS® TRUCKEE

ENGEL&VÖLKERS® TRUCKEE DONNER

ENGEL&VÖLKERS® LAKE TAHOE

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# MARKET REPORT
## MARTIS CAMP

| SINGLE FAMILY | Q3 - 2018 | Q3 - 2017 | % Change |
|---|---|---|---|
| Median Sales Price | $5,367,500 | $3,900,000 | 37.6% |
| Average List Price | $6,825,400 | $4,790,558 | 42.5% |
| Average Sold Price | $6,407,800 | $4,646,911 | 37.9% |
| Average Days on Market | 221 | 117 | 88.9% |
| Highest Sold Price | $11,750,000 | $8,350,000 | 40.7% |
| Lowest Sold Price | $4,185,000 | $2,600,000 | 61.0% |
| Properties Sold | 10 | 17 | -41.2% |
| % Sold Price to Average List Price | 93.9% | 97.0% | -3.1% |



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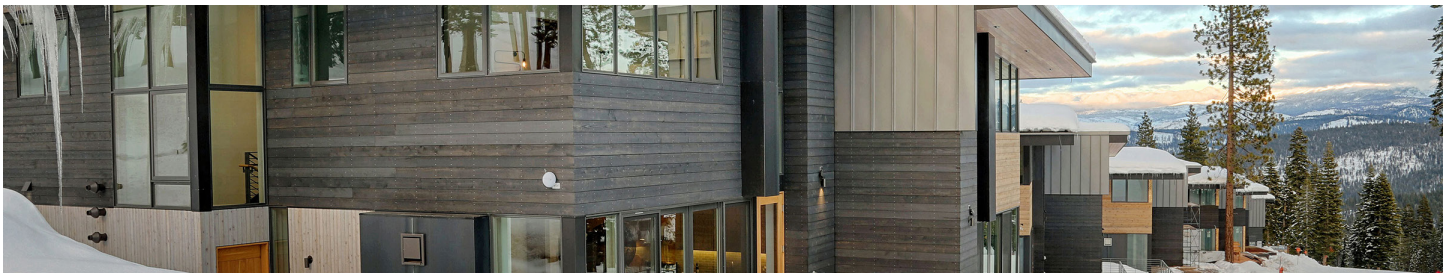
# MARKET REPORT
# NORTHSTAR



| SINGLE FAMILY | Q3 - 2018 | Q3 - 2017 | % Change |
|---|---|---|---|
| Median Sales Price | $1,110,000 | $1,149,500 | -3.4% |
| Average List Price | $1,165,545 | $1,467,500 | -20.6% |
| Average Sold Price | $1,142,772 | $1,416,333 | -19.3% |
| Average Days on Market | 51 | 117 | -56.4% |
| Highest Sold Price | $1,650,000 | $3,360,000 | -50.9% |
| Lowest Sold Price | $585,000 | $724,000 | -19.2% |
| Properties Sold | 11 | 6 | 83.3% |
| % Sold Price to Average List Price | 98.0% | 96.5% | 1.5% |

| CONDOS | Q3 - 2018 | Q3 - 2017 | % Change |
|---|---|---|---|
| Median Sales Price | $650,000 | $495,000 | 31.3% |
| Average List Price | $1,098,076 | $639,575 | 71.7% |
| Average Sold Price | $1,064,792 | $621,899 | 71.2% |
| Average Days on Market | 105 | 104 | 1.0% |
| Highest Sold Price | $3,160,000 | $1,512,500 | 108.9% |
| Lowest Sold Price | $367,500 | $225,000 | 63.3% |
| Properties Sold | 13 | 20 | -35.0% |
| % Sold Price to Average List Price | 97.0% | 97.2% | -0.3% |



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# MARKET REPORT
## TRUCKEE GOLF COMMUNITIES - GRAYS CROSSING

| SINGLE FAMILY | Q3 - 2018 | Q3 - 2017 | % Change |
|---|---|---|---|
| Median Sales Price | $1,574,500 | $1,350,000 | 16.6% |
| Average List Price | $1,433,000 | $1,394,000 | 2.8% |
| Average Sold Price | $1,408,250 | $1,337,833 | 5.3% |
| Average Days on Market | 38 | 59 | -35.6% |
| Highest Sold Price | $1,614,000 | $1,550,000 | 4.1% |
| Lowest Sold Price | $870,000 | $1,090,000 | -20.2% |
| Properties Sold | 4 | 6 | -33.3% |
| % Sold Price to Average List Price | 98.3% | 96.0% | 2.3% |

| CONDOS | Q3 - 2018 | Q3 - 2017 | % Change |
|---|---|---|---|
| Median Sales Price | | $729,000 | - |
| Average List Price | | $729,000 | - |
| Average Sold Price | | $729,000 | - |
| Average Days on Market | | 0 | - |
| Highest Sold Price | | $729,000 | - |
| Lowest Sold Price | | $729,000 | - |
| Properties Sold | 0 | 1 | - |
| % Sold Price to Average List Price | | 100.0% | - |



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# MARKET REPORT
## TRUCKEE GOLF COMMUNITIES - OLD GREENWOOD

| SINGLE FAMILY | Q3 - 2018 | Q3 - 2017 | % Change |
|---|---|---|---|
| Median Sales Price | $2,150,000 | $1,950,000 | 10.3% |
| Average List Price | $2,375,000 | $2,037,666 | 16.6% |
| Average Sold Price | $2,150,000 | $1,883,333 | 14.2% |
| Average Days on Market | 111 | 179 | -38.0% |
| Highest Sold Price | $2,150,000 | $1,950,000 | 10.3% |
| Lowest Sold Price | $2,150,000 | $1,750,000 | 22.9% |
| Properties Sold | 1 | 3 | -66.7% |
| % Sold Price to Average List Price | 90.5% | 92.4% | -1.9% |

| CONDOS | Q3 - 2018 | Q3 - 2017 | % Change |
|---|---|---|---|
| Median Sales Price | $560,000 | $808,750 | -30.8% |
| Average List Price | $560,000 | $852,500 | -34.3% |
| Average Sold Price | $560,000 | $808,750 | -30.8% |
| Average Days on Market | 0 | 75 | -100.0% |
| Highest Sold Price | $560,000 | $1,090,000 | -48.6% |
| Lowest Sold Price | $560,000 | $527,500 | 6.2% |
| Properties Sold | 1 | 2 | -50.0% |
| % Sold Price to Average List Price | 100.0% | 94.9% | 5.1% |



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# MARKET REPORT
## TRUCKEE GOLF COMMUNITIES - LAHOTAN

| SINGLE FAMILY | Q3 - 2018 | Q3 - 2017 | % Change |
|---|---|---|---|
| Median Sales Price | $2,430,000 | $2,595,000 | -6.4% |
| Average List Price | $2,533,571 | $2,682,500 | -5.6% |
| Average Sold Price | $2,465,000 | $2,528,750 | -2.5% |
| Average Days on Market | 34 | 163 | -79.1% |
| Highest Sold Price | $3,240,000 | $2,950,000 | 9.8% |
| Lowest Sold Price | $1,695,000 | $1,975,000 | -14.2% |
| Properties Sold | 7 | 4 | 75.0% |
| % Sold Price to Average List Price | 97.3% | 94.3% | 3.0% |



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# MARKET REPORT
## TRUCKEE GOLF COMMUNITIES - SCHAFFER'S MILL

| SINGLE FAMILY | Q3 - 2018 | Q3 - 2017 | % Change |
|---|---|---|---|
| Median Sales Price | $2,537,500 | $1,950,000 | 30.1% |
| Average List Price | $2,635,000 | $2,100,000 | 25.5% |
| Average Sold Price | $2,537,500 | $1,950,000 | 30.1% |
| Average Days on Market | 28 | 111 | -74.8% |
| Highest Sold Price | $2,775,000 | $1,950,000 | 42.3% |
| Lowest Sold Price | $2,300,000 | $1,950,000 | 17.9% |
| Properties Sold | 2 | 1 | 100.0% |
| % Sold Price to Average List Price | 96.3% | 92.9% | 3.4% |

| CONDOS | Q3 - 2018 | Q3 - 2017 | % Change |
|---|---|---|---|
| Median Sales Price | $1,419,500 | $1,227,500 | 15.6% |
| Average List Price | $1,442,000 | $1,231,000 | 17.1% |
| Average Sold Price | $1,419,500 | $1,194,750 | 18.8% |
| Average Days on Market | 135 | 55 | 145.5% |
| Highest Sold Price | $1,499,000 | $1,329,000 | 12.8% |
| Lowest Sold Price | $1,340,000 | $995,000 | 34.7% |
| Properties Sold | 2 | 4 | -50.0% |
| % Sold Price to Average List Price | 98.4% | 97.1% | 1.4% |



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# MARKET REPORT
## GLENSHIRE

| SINGLE FAMILY | Q3 - 2018 | Q3 - 2017 | % Change |
|---|---|---|---|
| Median Sales Price | $608,000 | $549,000 | 10.7% |
| Average List Price | $662,111 | $632,793 | 4.6% |
| Average Sold Price | $650,111 | $618,096 | 5.2% |
| Average Days on Market | 29 | 47 | 38.3% |
| Highest Sold Price | $845,000 | $1,480,000 | -42.9% |
| Lowest Sold Price | $499,000 | $395,000 | 26.3% |
| Properties Sold | 9 | 15 | 40.0% |
| % Sold Price to Average List Price | 98.2% | 97.7% | 0.5% |



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# MARKET REPORT
## PROSSER

| SINGLE FAMILY | Q3 - 2018 | Q3 - 2017 | % Change |
|---|---|---|---|
| Median Sales Price | $585,000 | $505,000 | 15.8% |
| Average List Price | $652,133 | $568,566 | 14.7% |
| Average Sold Price | $651,666 | $555,179 | 17.4% |
| Average Days on Market | 17 | 30 | -43.3% |
| Highest Sold Price | $1,025,000 | $915,000 | 12.0% |
| Lowest Sold Price | $400,000 | $419,250 | -4.6% |
| Properties Sold | 15 | 12 | 25.0% |
| % Sold Price to Average List Price | 99.9% | 97.6% | 2.3% |



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