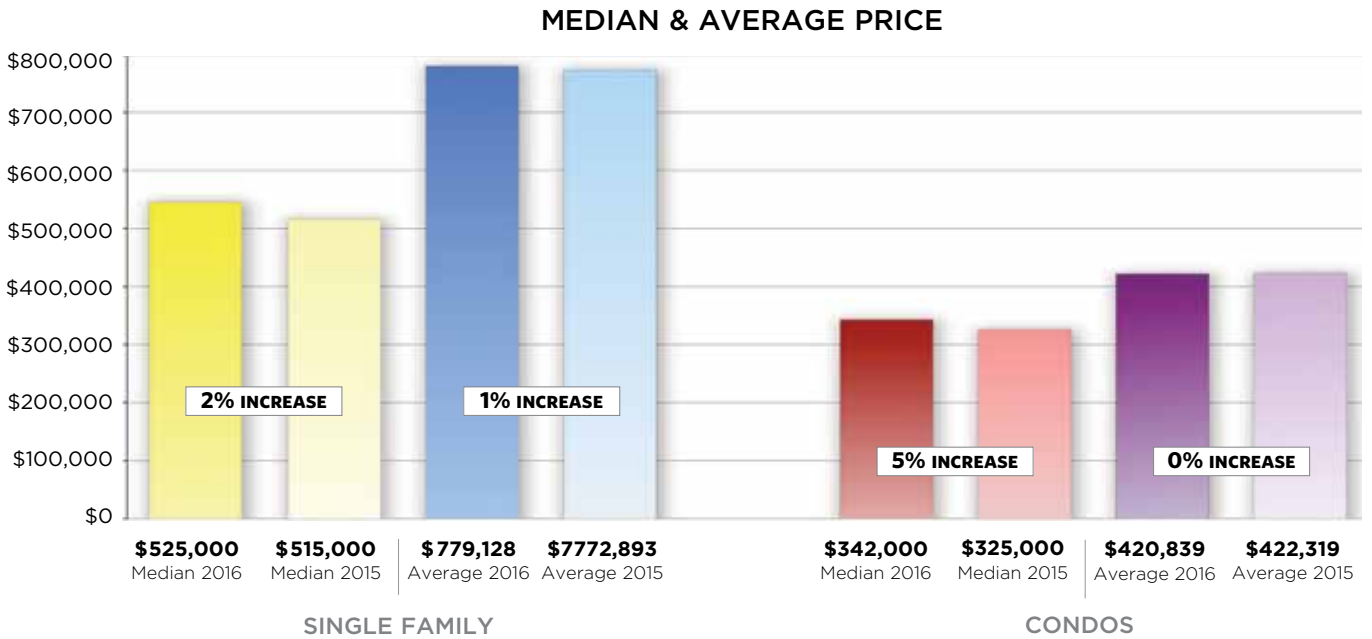
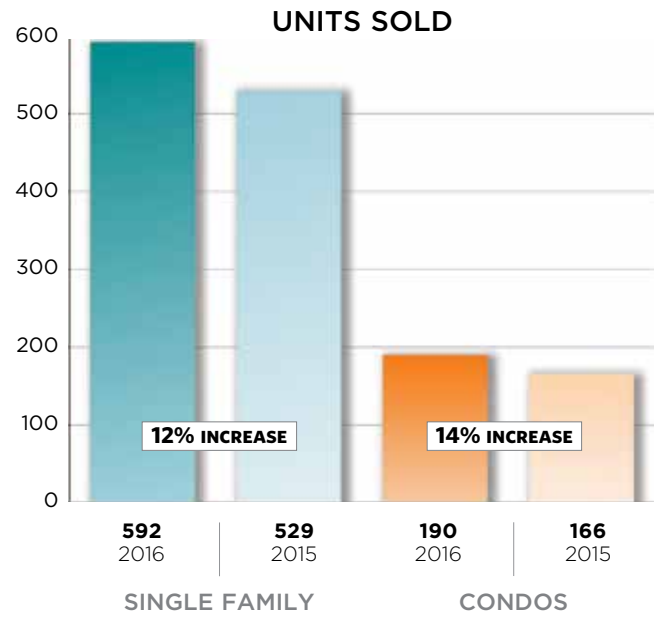
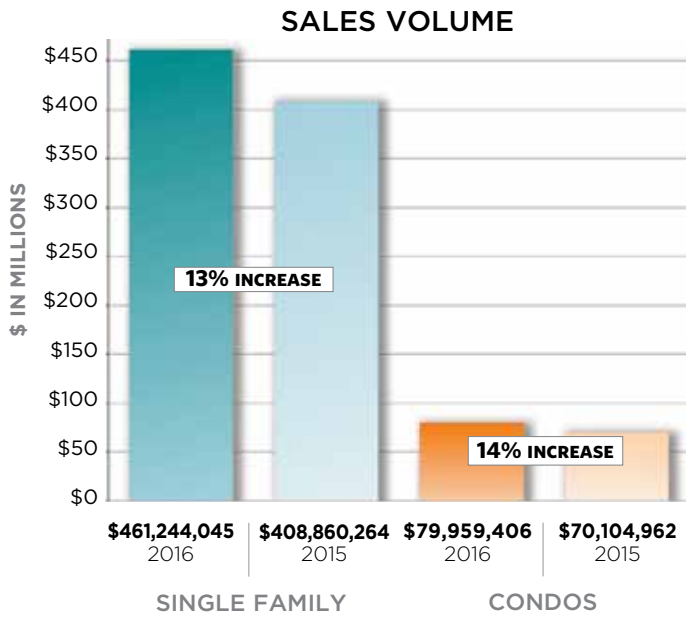


Lake Tahoe

2016 2nd Quarter Statistics January 1st - June 30th
 2016 vs 2015



Information gathered from NNRMLS 06/30/2016.

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EXCEPTIONAL RESULTS

Lake Tahoe

2016 2nd Quarter Statistics January 1st - June 30th
2016 vs 2015

TAHOE CITY	SINGLE FAMILY			%	CONDOS		
	2016	2015			2016	2015	
Volume	\$112,641,182	\$130,955,337	-14%	Volume	\$8,960,310	\$13,527,425	-34%
Units	127	145	-12%	Units	26	30	-13%
Median Price	\$570,000	\$557,500	2%	Median Price	\$302,500	\$327,000	-7%
Average Price	\$886,938	\$903,140	-2%	Average Price	\$344,627	\$450,914	-24%
Units Under \$1 Mil	103	145	-29%	Units Under \$500	23	23	0%
Units Over \$1 Mil	24	20	20%	Units Over \$500	3	7	-57%

INCLINE VILLAGE	SINGLE FAMILY			%	CONDOS		
	2016	2015			2016	2015	
Volume	\$127,701,181	\$95,499,450	34%	Volume	\$41,847,375	\$32,870,137	27%
Units	93	74	26%	Units	83	82	1%
Median Price	\$995,000	\$850,000	17%	Median Price	\$415,000	\$333,750	24%
Average Price	\$1,373,130	\$1,290,533	6%	Average Price	\$504,185	\$400,855	26%
Units Under \$1 Mil	47	45	4%	Units Under \$500	62	67	-7%
Units Over \$1 Mil	46	29	59%	Units Over \$500	21	15	40%

LAKE TOTALS	SINGLE FAMILY			%	CONDOS		
	2016	2015			2016	2015	
Volume	\$461,244,045	\$408,860,264	13%	Volume	\$79,590,406	\$70,104,962	14%
Units	592	529	12%	Units	190	166	14%
Median Price	\$525,000	\$515,000	2%	Median Price	\$342,000	\$325,000	5%
Average Price	\$779,128	\$772,893	1%	Average Price	\$420,839	\$422,319	0%
Units Under \$1 Mil	492	472	4%	Units Under \$500	153	135	13%
Units Over \$1 Mil	100	77	30%	Units Over \$500	37	31	19%

Information gathered from NNRMLS 06/30/2016.

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