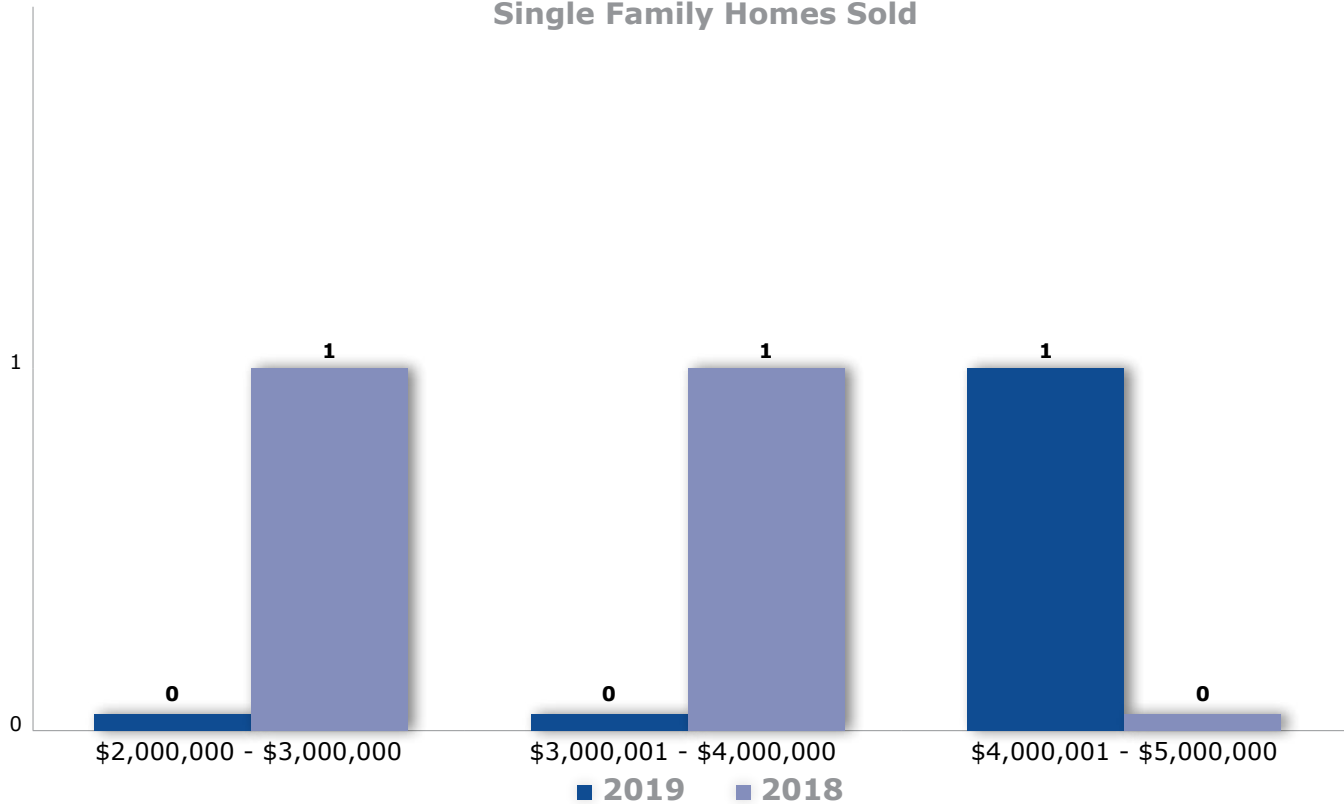


North Lake Tahoe – Lakefront Property

2019 1st Quarter Statistics | January 1st – March 31st

2019 vs 2018

Single Family Homes Sold



Single Family Home	2019	2018	Change %
Median Sales Price	\$4,300,000	\$3,095,000	38.9%
Average List Price	\$4,450,000	\$3,242,500	37.2%
Average Sold Price	\$4,300,000	\$3,095,000	38.9%
Average Days on Market	241	171	40.9%
Highest Sold Price	\$4,300,000	\$3,770,000	14.1%
Lowest Sold Price	\$4,300,000	\$2,420,000	77.7%
Properties Sold	1	2	(50.0%)
% Sold Price to Last List Price	96.6%	95.5%	1.2%

Information gathered from TSMLS 1/1/19 -3/31/19.



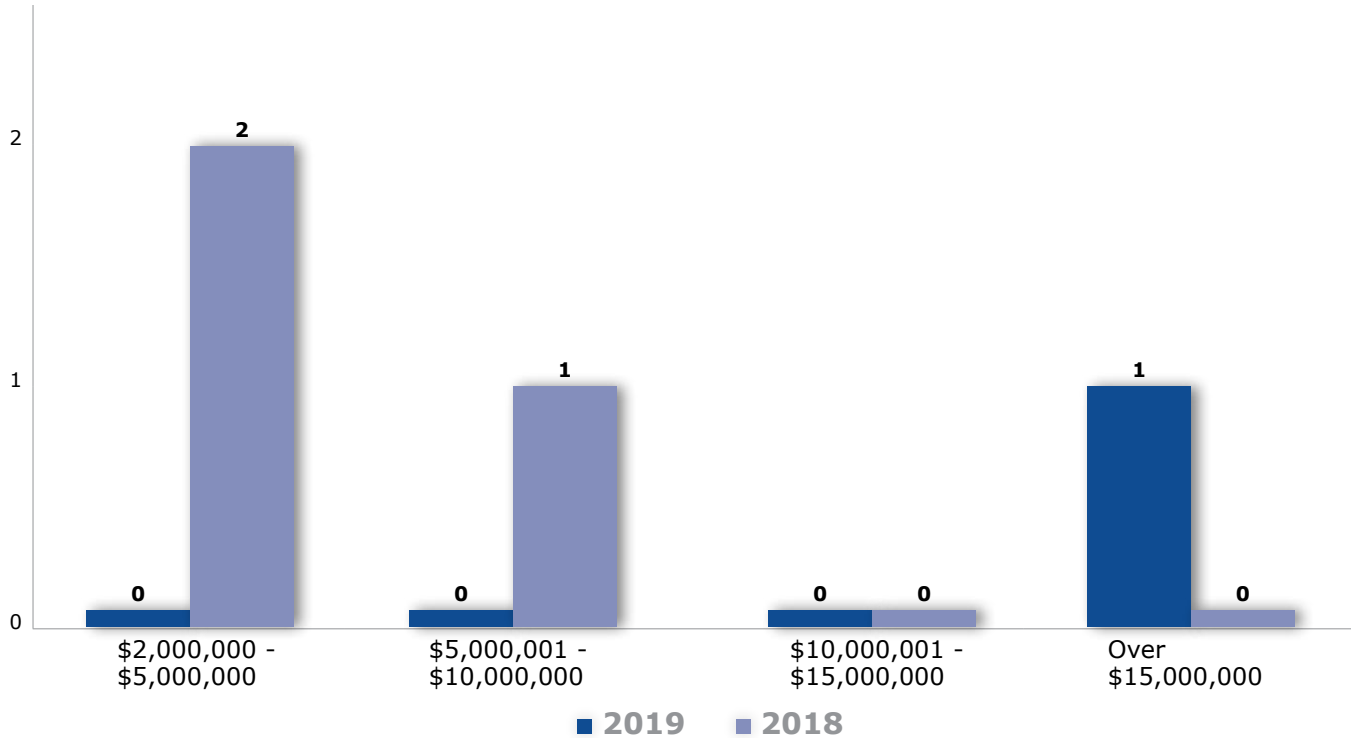
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West Lake Tahoe – Lakefront Property

2019 1st Quarter Statistics | January 1st – March 31st
2019 vs 2018

Single Family Homes Sold



Single Family Home	2019	2018	Change %
Median Sales Price	\$37,000,000	\$4,750,000	678.9%
Average List Price	\$39,500,000	\$5,163,333	665.0%
Average Sold Price	\$37,000,000	\$5,061,666	631.0%
Average Days on Market	196	198	(1.0%)
Highest Sold Price	\$37,000,000	\$7,500,000	393.3%
Lowest Sold Price	\$37,000,000	\$2,935,000	1,160.6%
Properties Sold	1	3	(66.7%)
% Sold Price to Last List Price	93.7%	98.0%	(4.4%)

Information gathered from TSMLS 1/1/19-3/31/19.



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