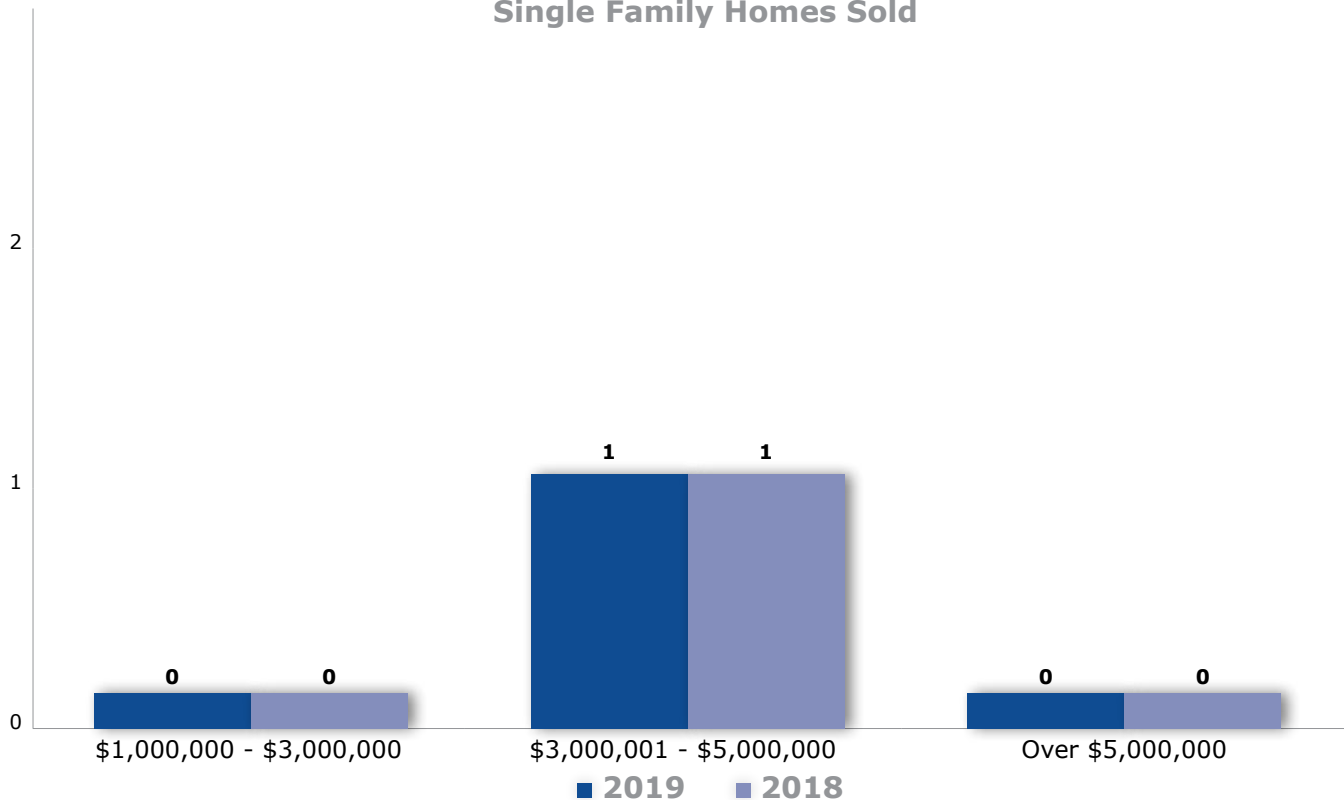


North Lake Tahoe – Lakefront Property

2019 4th Quarter Statistics | October 1st – December 31st

2019 vs 2018

Single Family Homes Sold



Single Family Home	2019	2018	Change %
Median Sales Price	\$4,275,000	\$4,750,000	(10.0%)
Average List Price	\$4,375,000	\$4,750,000	(7.9%)
Average Sold Price	\$4,275,000	\$4,750,000	(10.0%)
Average Days on Market	7	79	(91.1%)
Highest Sold Price	\$4,275,000	\$4,750,000	(10.0%)
Lowest Sold Price	\$4,275,000	\$4,750,000	(10.0%)
Properties Sold	1	1	0.0%
% Sold Price to Last List Price	97.7%	100.0%	(2.3%)

Information gathered from TSMLS 10/1/19-12/31/19.



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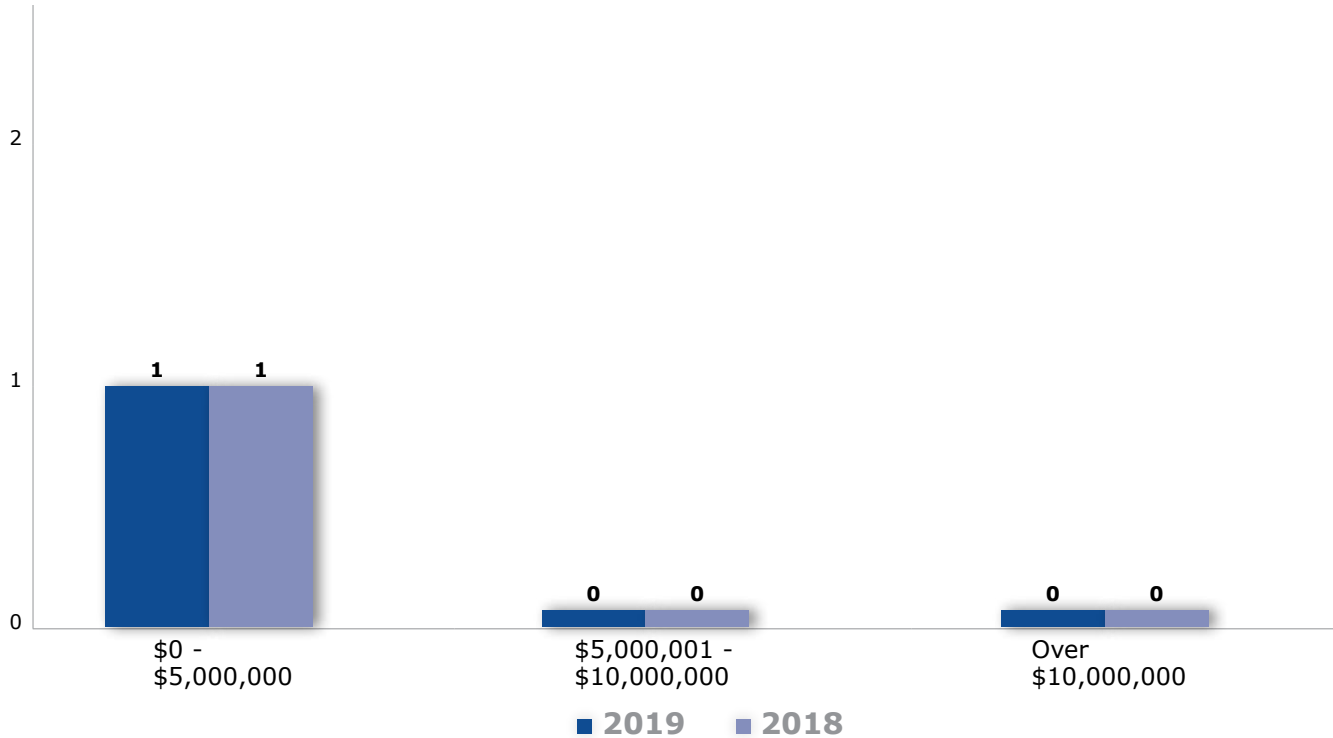
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West Lake Tahoe – Lakefront Property

2019 4th Quarter Statistics | October 1st – December 31st

2019 vs 2018

Single Family Homes Sold



Single Family Home	2019	2018	Change %
Median Sales Price	\$3,435,000	\$987,860	247.7%
Average List Price	\$3,600,000	\$995,000	261.8%
Average Sold Price	\$3,435,000	\$987,860	247.7%
Average Days on Market	514	8	6325.0%
Highest Sold Price	\$3,435,000	\$987,860	247.7%
Lowest Sold Price	\$3,435,000	\$987,860	247.7%
Properties Sold	1	1	0.0%
% Sold Price to Last List Price	95.4%	99.3%	(3.9%)

Information gathered from TSMLS 10/1/19-12/31/19.



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