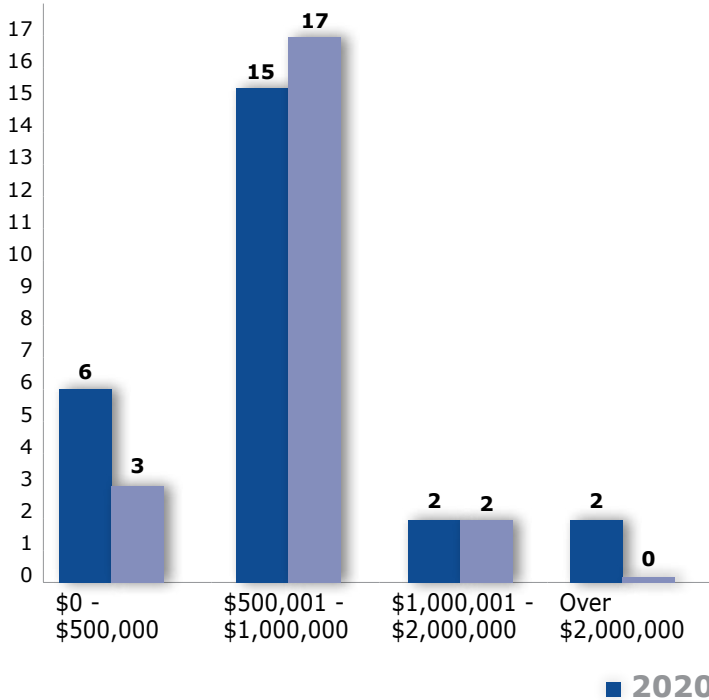


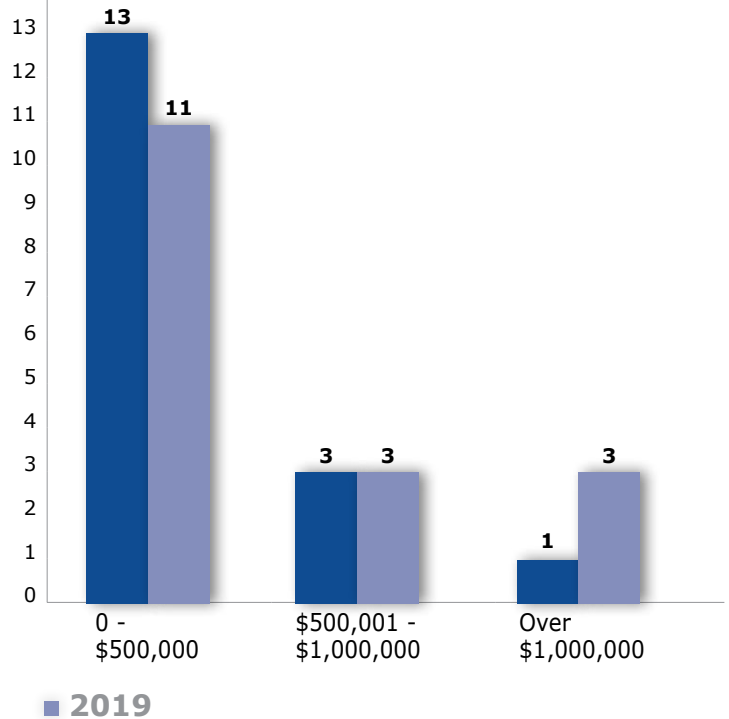
# North Lake Tahoe

2020 1st Quarter Statistics | January 1st – March 31st  
**2020 vs 2019**

Single Family Homes Sold



Condos/Townhomes Sold



Single Family Home	2020	2019	Change %	Condos/Townhomes	2020	2019	Change %
Median Sales Price	\$680,000	\$672,500	1.1%	Median Sales Price	\$384,000	\$360,000	6.7%
Average List Price	\$931,316	\$746,491	24.8%	Average List Price	\$440,582	\$406,286	8.4%
Average Sold Price	\$884,360	\$730,886	21.0%	Average Sold Price	\$423,941	\$393,429	7.8%
Average Days on Market	85	70	21.4%	Average Days on Market	\$94	110	-14.5%
Highest Sold Price	\$4,375,000	\$1,575,000	177.8%	Highest Sold Price	1,650,000	\$950,000	73.7%
Lowest Sold Price	\$310,000	\$235,000	31.9%	Lowest Sold Price	\$125,000	\$125,000	0.0%
Properties Sold	25	22	13.6%	Properties Sold	17	14	21.4%
% Sold Price to Last List Price	95.0%	97.9%	(3.0%)	% Sold Price to Last List Price	96.2%	96.8%	(0.6%)

Information gathered from TSMLS 1/1/20-3/31/20.



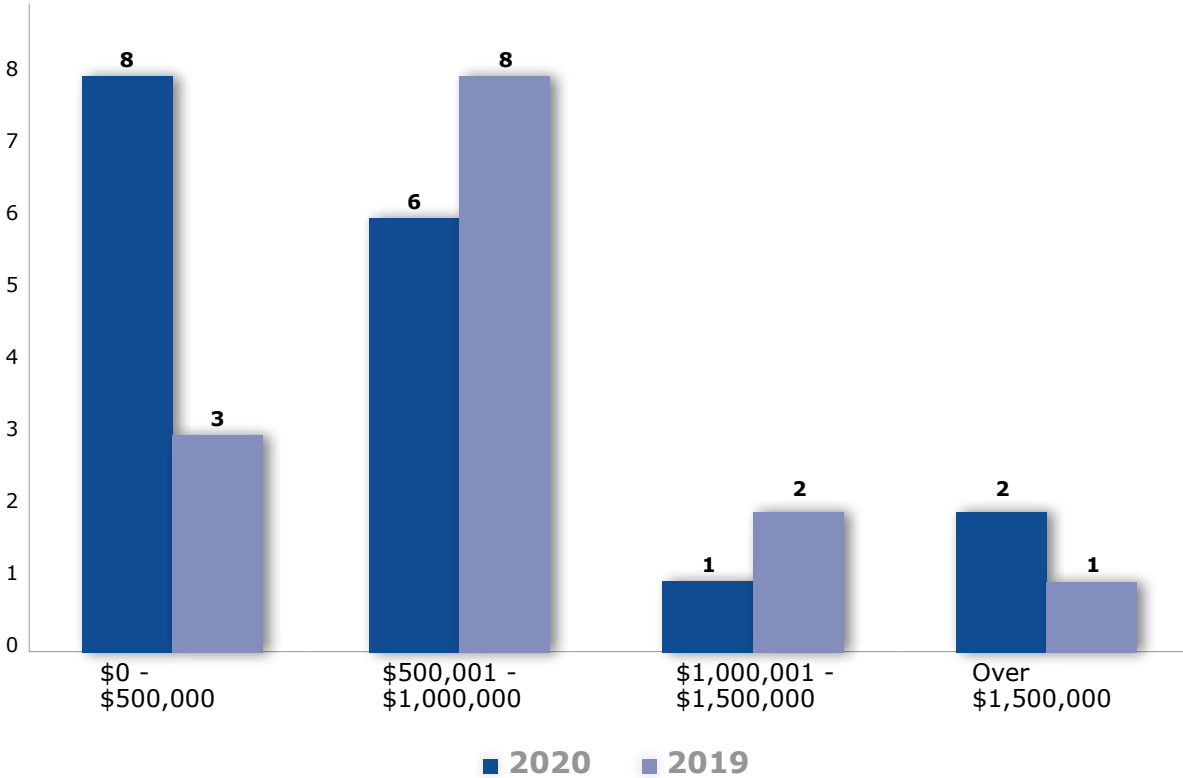
**ENGEL & VÖLKERS**



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 TAHOE REAL ESTATE

# West Shore Lake Tahoe

2020 1st Quarter Statistics | January 1st – March 31st  
**2020 vs 2019**



Single Family Home	2020	2019	Change %
<b>Median Sales Price</b>	\$580,000	\$600,000	(3.3%)
<b>Average List Price</b>	\$819,635	\$986,113	(16.9%)
<b>Average Sold Price</b>	\$778,206	\$937,298	(17.0%)
<b>Average Days on Market</b>	98	106	(7.5%)
<b>Highest Sold Price</b>	\$2,385,000	\$3,400,000	(29.9%)
<b>Lowest Sold Price</b>	\$374,000	\$240,000	55.8%
<b>Properties Sold</b>	17	15	13.3%
<b>% Sold Price to Last List Price</b>	94.9%	95.0%	(0.1%)

Information gathered from TSMLS 1/1/20-3/31/20.



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