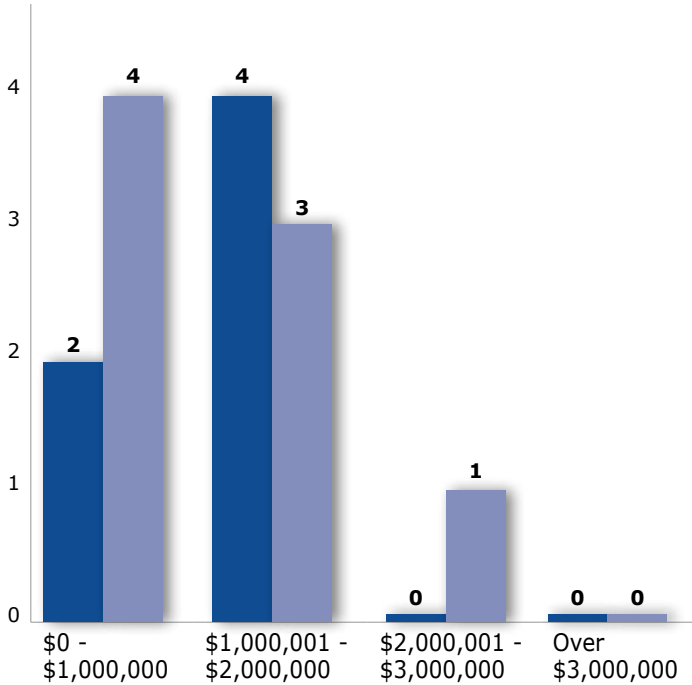


Northstar

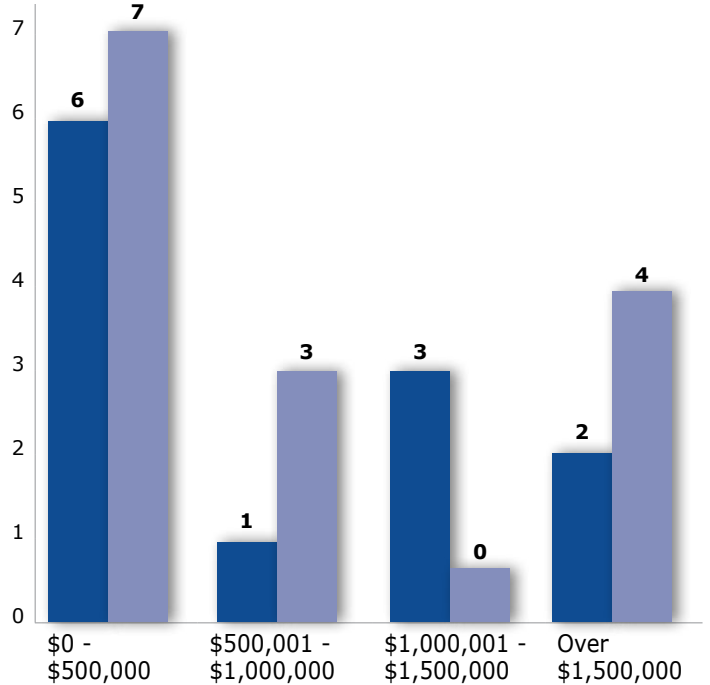
2020 1st Quarter Statistics | January 1st – March 31st
2020 vs 2019

Single Family Homes Sold



■ 2019

Condos/Townhomes Sold



■ 2019

| Single Family Home | 2019 | 2019 | Change % |
|---------------------------------|-------------|-------------|----------|
| Median Sales Price | \$1,096,000 | \$1,017,500 | 7.7% |
| Average List Price | \$1,323,833 | \$1,429,500 | (7.4%) |
| Average Sold Price | \$1,268,667 | \$1,348,000 | (5.9%) |
| Average Days on Market | 84 | 156 | (46.2%) |
| Highest Sold Price | \$1,965,000 | \$2,935,000 | (33.0%) |
| Lowest Sold Price | \$735,000 | \$597,000 | 23.1% |
| Properties Sold | 6 | 8 | (25.0%) |
| % Sold Price to Last List Price | 95.8% | 94.3% | 1.6% |

| Condos/Townhomes | 2019 | 2019 | Change % |
|---------------------------------|-------------|-------------|----------|
| Median Sales Price | \$503,500 | \$496,250 | 1.5% |
| Average List Price | \$890,083 | \$888,429 | 0.2% |
| Average Sold Price | \$861,792 | \$850,250 | 1.4% |
| Average Days on Market | 12 | 128 | (90.6%) |
| Highest Sold Price | \$1,850,000 | \$2,250,000 | (17.8%) |
| Lowest Sold Price | \$375,000 | \$185,000 | 102.7% |
| Properties Sold | 12 | 14 | (14.3%) |
| % Sold Price to Last List Price | 96.8% | 95.7% | 1.2% |

Information gathered from TSMLS 1/1/20-3/31/20.



ENGEL & VÖLKERS



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