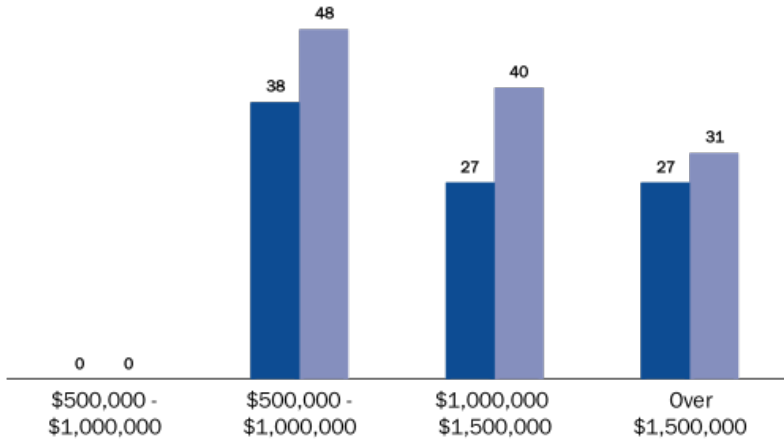


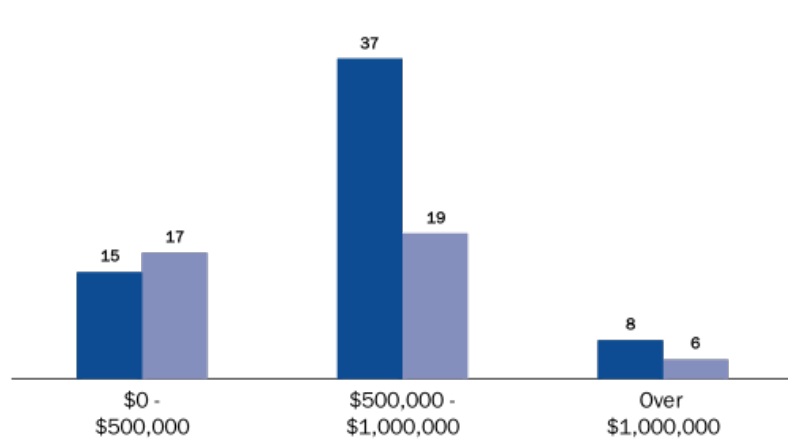
# North Lake Tahoe

Year-End Market Report | Jan 01 - Dec 31  
2023 vs 2022

Single Family Homes Sold



Condos/Townhomes Sold



■ 2023 ■ 2022

| Single Family Home            | 2023         | 2022        | Change % | Condos/Townhomes              | 2023        | 2022        | Change % |
|-------------------------------|--------------|-------------|----------|-------------------------------|-------------|-------------|----------|
| Median Sales Price            | \$1,080,000  | \$1,100,000 | (1.8%)   | Median Sales Price            | \$650,000   | \$645,500   | 0.7%     |
| Average List Price            | \$1,649,480  | \$1,417,007 | 16.4%    | Average List Price            | \$740,307   | \$773,521   | (4.3%)   |
| Average Sold Price            | \$1,638,935  | \$1,386,559 | 18.2%    | Average Sold Price            | \$724,585   | \$761,136   | (4.8%)   |
| Average Days on Market        | 32           | 36          | (11.0%)  | Average Days on Market        | 59          | 30          | 95.3%    |
| Highest Sold Price            | \$16,500,000 | \$6,450,000 | 155.8%   | Highest Sold Price            | \$2,370,000 | \$2,850,000 | (16.8%)  |
| Lowest Sold Price             | \$525,000    | \$522,000   | 0.6%     | Lowest Sold Price             | \$290,000   | \$261,250   | 11.0%    |
| Properties Sold               | 92           | 119         | (22.7%)  | Properties Sold               | 60          | 42          | 42.9%    |
| Sold Price to Last List Price | 99.4%        | 97.9%       | 1.5%     | Sold Price to Last List Price | 97.9%       | 98.4%       | (0.5%)   |
| Avg Cost per Square Foot      | \$917        | \$844       | 8.7%     | Avg Cost per Square Foot      | \$657       | \$743       | (11.6%)  |

Information gathered from TSMLS 01/03/2024.



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