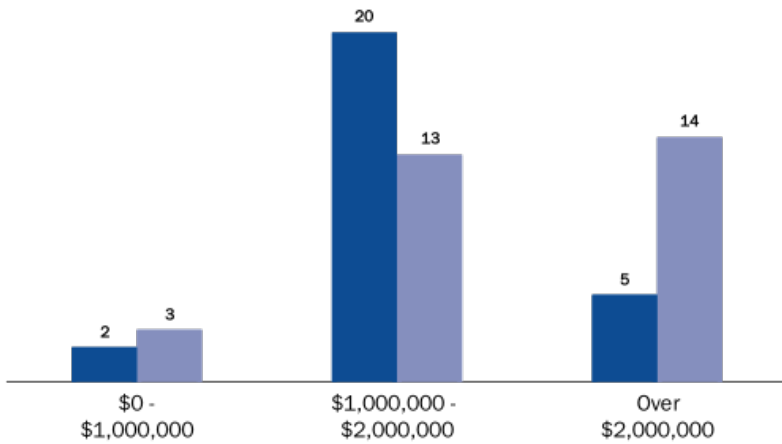


Northstar Community

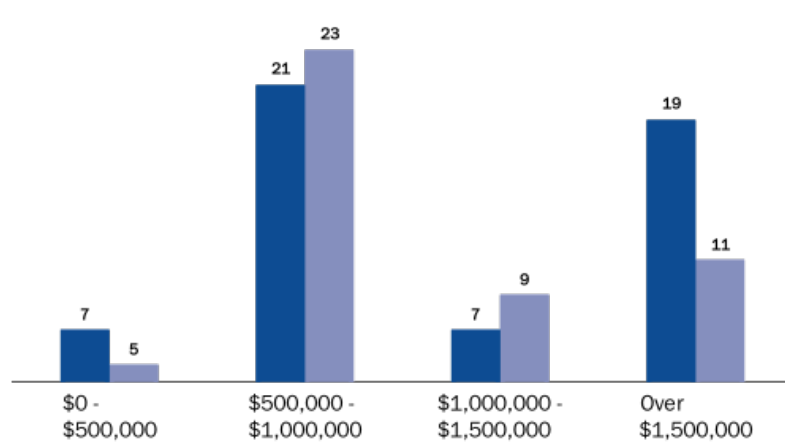
Northstar Homes, The Village, Mountainside

Year-End Market Report | Jan 01 - Dec 31 2023 vs 2022

Single Family Homes Sold



Condos/Townhomes Sold



■ 2023 ■ 2022

Single Family Home	2023	2022	Change %	Condos/Townhomes	2023	2022	Change %
Median Sales Price	\$1,620,000	\$1,872,500	(13.5%)	Median Sales Price	\$910,000	\$855,000	6.4%
Average List Price	\$2,009,222	\$2,191,983	(8.3%)	Average List Price	\$1,447,889	\$1,208,685	19.8%
Average Sold Price	\$1,899,463	\$2,188,300	(13.2%)	Average Sold Price	\$1,399,825	\$1,211,475	15.5%
Average Days on Market	85	56	51.4%	Average Days on Market	56	33	67.9%
Highest Sold Price	\$5,750,000	\$5,200,000	10.6%	Highest Sold Price	\$5,000,000	\$3,375,000	48.1%
Lowest Sold Price	\$970,000	\$975,000	(0.5%)	Lowest Sold Price	\$285,000	\$275,000	3.6%
Properties Sold	27	30	(10.0%)	Properties Sold	54	48	12.5%
Sold Price to Last List Price	94.5%	99.8%	(5.3%)	Sold Price to Last List Price	96.7%	100.2%	(3.5%)
Avg Cost per Square Foot	\$671	\$767	(12.6%)	Avg Cost per Square Foot	\$1,049	\$916	14.5%

Information gathered from TSMLS 01/03/2024.



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